



# NEWS

## FROM SIIA MEMBERS

### 2025 MARCH MEMBER NEWS

Provided below are news highlights from these upgraded members. News items should be submitted to [membernews@siia.org](mailto:membernews@siia.org).

All submissions are subject to editing for brevity. Information about upgraded memberships can be accessed online at [www.siia.org](http://www.siia.org).

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy at [jivy@siia.org](mailto:jivy@siia.org).

**SLIA boasts a very active and dynamic membership. Here are some of the latest developments from the companies powering the self-insurance industry.**

#### **NATIONWIDE TO ACQUIRE ALLSTATE'S STOP-LOSS BUSINESS**

Nationwide announced that it has entered into a definitive agreement to purchase The Allstate Corporation's employer stop loss segment for \$1.25 billion. The transaction is expected to close in the second half of 2025, subject to customary closing conditions.

"As Nationwide continues to focus on our mission to protect people, businesses and futures with extraordinary care, this acquisition is a strong fit," said Nationwide CEO Kirt Walker. "We are extending our protection solutions to meet the needs of business owners today and into the future."

"Acquiring Allstate's employer stop loss segment will broaden Nationwide Financial's portfolio, meeting the needs of small businesses, allowing us to serve more customers and positioning us as a leading provider in the stop loss industry," said John Carter, President and Chief Operating Officer of Nationwide Financial. "This represents a significant investment in the stop loss market, adding experienced talent with proven business results, protecting over 13,000 small businesses and complementing our existing offerings in the market while accelerating our opportunity for growth."



**STARLINE**

## **MORE THAN JUST "OFF-THE-SHELF" OPTIONS**

When it comes to Excess of Loss, one size doesn't fit all. That's why our team of experts is dedicated to delivering customized solutions that are as unique as your business. At StarLine, we pride ourselves on being concierge underwriters, offering tailored, flexible coverage options to meet your specific needs.

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**STOP LOSS | CAPTIVE | PAYOR | PROVIDER | GROUP ACCIDENT**



## UNDERWRITING MANAGEMENT EXPERTS BECOMES SIIA DIAMOND MEMBER

SIIA has announced that Underwriting Management Experts (UME) has become a Diamond member company. Diamond membership signifies the highest level of support for SIIA and demonstrates a company's leadership position within the self-insurance marketplace.

"UME has long appreciated SIIA's role in shaping the self-insurance/captive space and values the organization's dedication to fostering connections, delivering industry-leading educational content, and driving impactful

advocacy. Becoming a Diamond member reinforces our commitment to supporting these efforts and deepening our involvement in the industry." – Anne Marie Chapman, CEO of Underwriting Management Experts.

## H.H.C. STRENGTHENS INDEPENDENT REVIEW ORGANIZATION ACCREDITATION

H.H.C. Group (H.H.C.) announced that it successfully completed its latest URAC Monitoring Validation Review as an Independent Review Organization (IRO). H.H.C. has been a URAC-accredited IRO since 2004. URAC is the independent leader in promoting healthcare quality by setting high standards for clinical practice, consumer protections, performance measurement, operations infrastructure, and risk management. By achieving this status, H.H.C. reports that it has demonstrated its commitment to quality care, enhanced processes, patient safety, and improved outcomes.



# Shields Up!

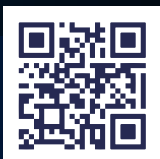
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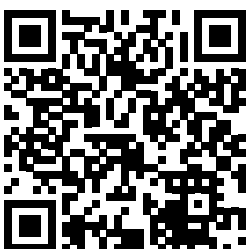


# Give Your Clients The Power of True Independence

**At Pinnacle Claims Management, we answer only to you and your clients, not investors.**

As an independent TPA, we're free from conflicts of interest and short-term pressures, giving you the flexibility to offer unmatched health benefits solutions that others can't. With transparency and a focus on long-term service, we're the partner who always puts your clients first.

**Discover how PCMI's independence can elevate your client relationships. Partner with us today.**



**Discover Excellence.**

[pinnacletpa.com/excellence](https://pinnacletpa.com/excellence)

**PINNACLE<sup>TM</sup>**  
CLAIMS MANAGEMENT, INC.

## JOHN BLANEY PROMOTED AT THE PHIA GROUP



*John Blaney  
The Phia Group*

The Phia Group announced the promotion of John Blaney to Executive Vice President of Transformation and Recovery Services.

In his new role, Mr. Blaney will spearhead all recovery functions, including subrogation, overpayment, and other cost containment opportunities. Mr. Blaney will leverage his decades of experience serving as an executive in the healthcare field toward streamlining operations as well as automating department-wide processes, all of which will help optimize services offered to Phia's clients. The Phia Group's successful growth initiatives and major investments in technology have enabled us to identify more recovery opportunities and deliver higher recoveries to our clients than any other recovery vendor in the market.

"In the short time that John has been at Phia, he has automated more processes and identified more opportunities for driving forward innovation than we previously had," remarked Phia CEO Adam V. Russo. "He is a true partner in Phia's mission to lower the overall cost of healthcare."







## Swiss Re Corporate Solutions

You want unparalleled customer service. Employers need the right stop loss coverage. At Swiss Re Corporate Solutions, we deliver both. We combine cutting-edge risk knowledge with tech-driven solutions and a commitment to put our customers first. We make it easy to do business with us and relentlessly go above and beyond to make stop loss simpler, smarter, faster and better. We're addressing industry inefficiencies and customer pain points, moving the industry forward – rethinking employer stop loss coverage with you in mind.

[corporatesolutions.swissre.com/esl](https://corporatesolutions.swissre.com/esl)

STOP LOSS

Employer Stop Loss:  
Limit Health Care Exposure.  
**Advancing Self-funding Together.**

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## HEATHER UNDERHILL TO LEAD CUSTOMER CARE AT PARETOHEALTH

ParetoHealth announces Heather Underhill as its new Chief Customer Officer. According to a company statement, Underhill joins ParetoHealth at a pivotal moment of growth marked by increased investment in customer success and expansion of our partner ecosystem.

Previously, Underhill was Senior Vice President of Client Experience and Operations at Teladoc Health, where she supported a \$1B portfolio with over 10,000 customers and transformed telehealth operations.

"At ParetoHealth, we're not just talking about change—we're leading it," said Maeve O'Meara, President of ParetoHealth. "Heather's arrival and the continued expansion of our ecosystem are investments in making health insurance work for midsize employers and giving consultants the tools they need to win."



*Heather Underhill  
ParetoHealth*

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WITH FIRST CLASS PARTNERSHIPS

Tatum RE is an insurance and reinsurance intermediary that works with clients, producers, insurers, and reinsurers to design, structure and place insurance and reinsurance programs in the self-funded and broader Accident and Health market.



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PARTNERS  
LTD

Combined with our London UK sister company, Secan & Partners, we also access the international (re)insurance markets for our clients.



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ELIMINATING WASTE

**RECLAIM 20-30% OF YOUR  
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**HCIQ's SaaS platform helps  
self-insured entities to gain  
access to critical insights:**

- ▶ Uncover high-cost medical and Rx claims, encounters, and utilization patterns
- ▶ Track past, current, and future member and group risk status
- ▶ Identify claims payment irregularities, fraud, abuse, and costly inefficiencies

The cornerstone of effective health plan management is a data-driven approach. Armed with the tools and data insights available through HCIQ, organizations can engage in evidence-based decision-making.

*It's time to proactively pinpoint  
waste in your health plan and  
eliminate unnecessary spending.*

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**healthcostiq.com***



## ANSLEY FACILITATES SALES OF VITORI HEALTH

Ansley Capital Group represented Vitori Health in its recent sale to Global Excel Management. Vitori Health's innovative approach to plan administration aligns perfectly with Global Excel's global leadership in healthcare risk management.

"We're proud to have played a role in bringing these two exceptional organizations together. Congratulations to the teams at Vitori Health and Global Excel!" commented Ansley Managing Director Russ Burks.

## CRUM & FORSTER EXPAND BUSINESS DEVELOPMENT TEAM

Crum & Forster's A&H Division has announced the hiring of Michael Vaccaro as Vice President, Business Development. In this new role, Vaccaro will be responsible for sourcing and managing all new business development efforts across both the Medical Business Unit (MBU) and the Strategic Business Unit (SBU). An industry veteran.



*Michael Vaccaro*  
*Crum & Forster's A&H Division*



# FLEXIBLE COMPLIANT DYNAMIC PBM Solutions



To address the ever-changing pharmacy benefit complexities, PharmPix offers scalable and user-friendly solutions. **OneArk™ Suite**, our wholly-owned adjudication platform, backed by our clinical support team, is the business intelligence you have been looking for.

Beginning January 2027, PharmPix is proud to release our newest platform, **MedArk™**, intuitively built to support Medicare Part D Plans with the most recent regulations in mind.

OneArk™ and MedArk™ both offer white-label capabilities and the ultimate flexibility to create compliant and dynamic solutions. **Our innovative platforms are the ideal PBM solutions you have been searching for to actively manage your Pharmacy Benefit Programs.**

## Manage Specialty Costs

Targeted strategies maximize co-pay assistance programs and discounts that reduce up to 40% of specialty drug spend.

## Proactive Technology

Real-time review of claim adjudication results in savings of 5% to 25%.

## Best-In-Class Network

Powerful network contracting ensures members have access to care through 65,000 retail pharmacies across the U.S.

## Why PharmPix?

- White-label capabilities
- Flexibility to setup any plan regardless of complexity
- Lowest net cost strategies
- Member and Prescriber Portals for easy digital access
- Call center built for first level resolution
- Clinical Programs for the best outcomes, including:
  - Drug Utilization Review
  - Drug Management Program
  - Drug Reject Monitoring
  - Clinical Edits Review



## IMAGINE 360 PURCHASES HEALTHFIRST AND AFFILIATED COMPANIES

Imagine360 has announced its acquisition of Ardent Health's third-party administrator (TPA), HealthFirst. As part of the deal, Imagine360 will also acquire two related companies—Medical Management Solutions and Risk Funding Alternatives. The medical management division will be folded into Imagine360's team.



*Christine Carlson  
Symetra*

HealthFirst was the TPA partner of UT Health East Texas, a health system jointly owned by the University of Texas and Ardent Health, for nearly 30 years. The health system has more than 2,300 providers and covers more than 14,000 patients.

"That was attractive to us," said Imagine360 President and CEO Jeff Bakin in an interview with Fierce Healthcare. "What we saw in our review was a really good claims administrative system."

## CHRISTINA CARLSON JOINS SYMETRA

Symetra Life Insurance Company, announced the appointment of Christine Carlson as Vice President, Stop-Loss Claims.

Ms. Carlson joins Symetra from Tokio Marine HCC, where, as Senior Vice President, Claims Operations & Innovation, she managed a \$2 billion portfolio. She previously held senior claims positions at Blue Cross and Blue Shield of Minnesota.





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Save time and effort with easy access to experienced underwriters who offer a broad range of solutions. Our flexible plans are tailored to fit your clients' needs and reduce future risk. Plus, claims are backed by a carrier with A+ financial ratings.\*

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\*A+ ranking from AM Best received 10/17/02, affirmed 12/7/23, and A+ ranking from Standard & Poor's received 12/22/08, affirmed 5/16/23.

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is on your side



"We are delighted to welcome Christine as our new VP of Stop-Loss Claims," said Jeremy Freestone, Senior Vice President, Stop-Loss Business Strategy. "Our stop loss unit is a critical component of the solutions-driven product suite we offer employers looking to effectively manage their healthcare costs. Christine's extensive claims management experience, her passion for optimizing processes, leading cost containment initiatives, driving innovation, and building strong partnerships will be invaluable assets as we continue to deliver on our reputation for superior claims experience."

## ALLIANT INSURANCE BENEFITS EXPANDS PRESENCE IN SOUTHEAST WITH NEW HIRE



*Justin Davis*  
*Alliant Insurance Services*

Justin Davis has joined Alliant Insurance Services as a Producer within its Employee Benefits Group. Based in Virginia and focusing on the Southeast region, Davis will provide tailored benefits solutions to a wide-ranging portfolio of small, midsized, and large national clients.

Davis has extensive expertise in self-funded healthcare solutions, alternative funding arrangements, ancillary benefits, and employee education. His background serving on both the carrier and consulting sides of the business has provided him with a depth of experience in health, life, disability, dental, vision, supplemental coverage, and Medicare.

"Justin takes a proactive approach to the benefits consulting process, working diligently to find the most creative solutions to meet the needs of the client and their employees," said Kevin

Overbey, President of Alliant Employee Benefits. "His ability to combine service, problem-solving, and market knowledge provides a powerful advantage for his diverse client base."

## NOVA EARNS URAC ACCREDITATION

Nova Healthcare Administrators, Inc. (Nova) announced it has earned URAC accreditation for Case Management. URAC is the independent leader in promoting healthcare quality by setting high standards for clinical practice, consumer protections, performance measurement, operations infrastructure, and risk management.

Coupled with URAC accreditation in Health Utilization Management, receiving re-accreditation for Case Management reflects Nova's adherence to rigorous clinical and operational standards, including excellence in care coordination, improved patient engagement, service access and utilization and transitions of care. N

"We are honored to receive URAC accreditation in case management," said Lorene Barulich, Manager, Clinical Programs & Strategy at Nova. "This recognition underscores our commitment to delivering exceptional care coordination and support to members. By adhering to URAC's rigorous standards, we ensure that our case management programs continue to provide meaningful, personalized assistance that improves health outcomes and enhances the overall member experience."



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with a health plan from the  
experts at Imagine360.



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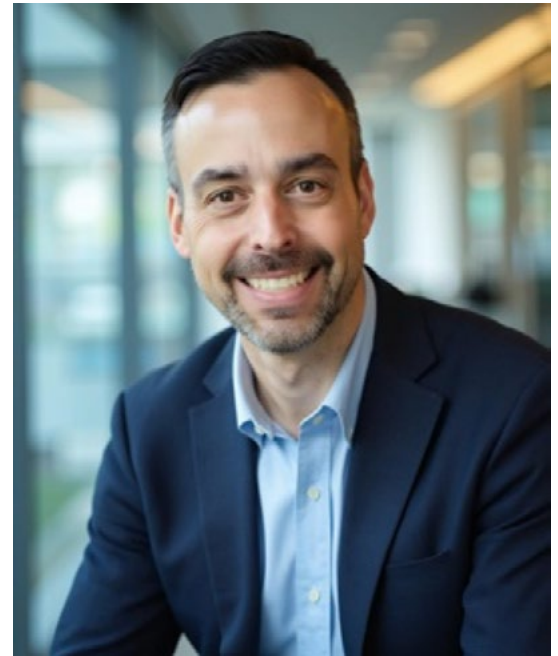


## BOON-CHAPMAN ADDS STOP-LOSS SPECIALIST TO MANAGEMENT TEAM

### BOON-CHAPMAN ANNOUNCED THE APPOINTMENT OF TIMOTHY BRACCO AS VICE PRESIDENT, STOP-LOSS

Bracco brings over 25 years of industry experience, having held leadership roles in stop-loss claims management, audit operations, and innovative product development. His career spans large insurance carriers, MGUs, and TPAs, where he specialized in driving operational efficiency and integrating advanced technologies, such as AI-based underwriting systems.

"Stop loss insurance is the unsung hero of self-insured health plans. Tim's extensive background, operational savvy, and adept understanding of the nuances within stop-loss coverage will advance our Stop Loss operations and empower our clients to make informed financial decisions that align with their long-term health plan objectives," said Kari L. Niblack, President of Boon-Chapman.



*Timothy Bracco*  
*Boon-Chapman*



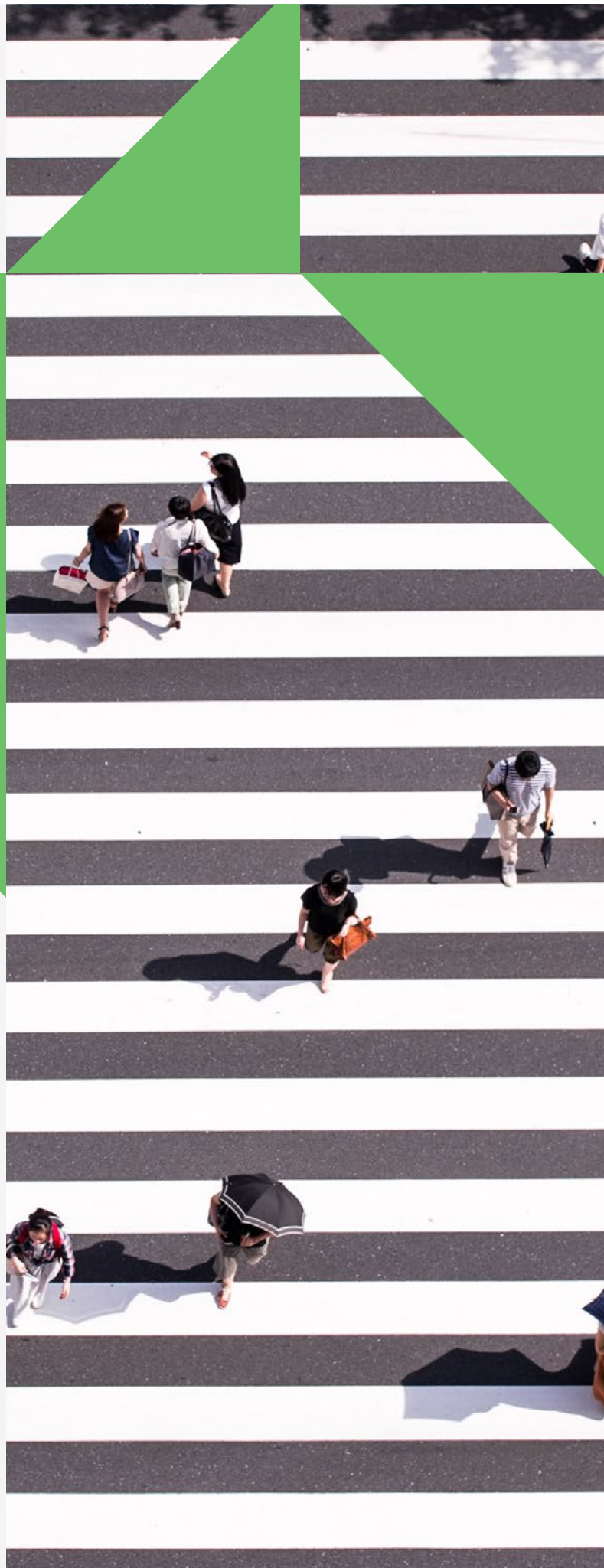


## Zero in on catastrophic claims risks.

Curv® can isolate risk above a specified individual stop-loss threshold, giving finely tuned insight into potential high-cost claims. Depend on Curv's predictive analytics for more accurate pricing across your spectrum of underwritten groups.

[rxhistories.com/curv/group-health](http://rxhistories.com/curv/group-health)

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Prior to joining Boon-Chapman, Bracco was the Vice President of Accident and Health Audit Solutions at a leading insurance services company and previously served as the Director of Stop Loss Operations at a carrier with an in-house TPA, where he led claims processing system development and financial process optimization. His strategic insights have consistently helped organizations adapt to the evolving insurance landscape.

## LOU FISCELLA JOINS H.H.C. GROUP

H.H.C. Group has hired Lou Fiscella as Vice President of Sales. Fiscella brings over 20 years of experience in healthcare sales, strategy and client relationship management, most recently serving in leadership roles at CVS Health/Aetna.

"Lou brings a combination of proven sales acumen and client service expertise, attributes that will further enhance the delivery of our cost-containment services," says Bruce Roffé, President and CEO, H.H.C. "His industry experience, particularly in marketing healthcare solutions to providers, TPAs and self-funded employers, will help expand our reach and effectively communicate the value of H.H.C.'s services to a broader range of healthcare payors."



*Lou Fiscella  
H.H.C. Group*



## WHAT IS SLEQ®?

Waiting days for a stop-loss quote? That's old news.

**SLEQ®** powered by TPAC—Stop Loss Easy Quote—gets you a reliable, bindable quote in minutes.

No delays. No missed opportunities. Just fast, automated quotes that put you in control.

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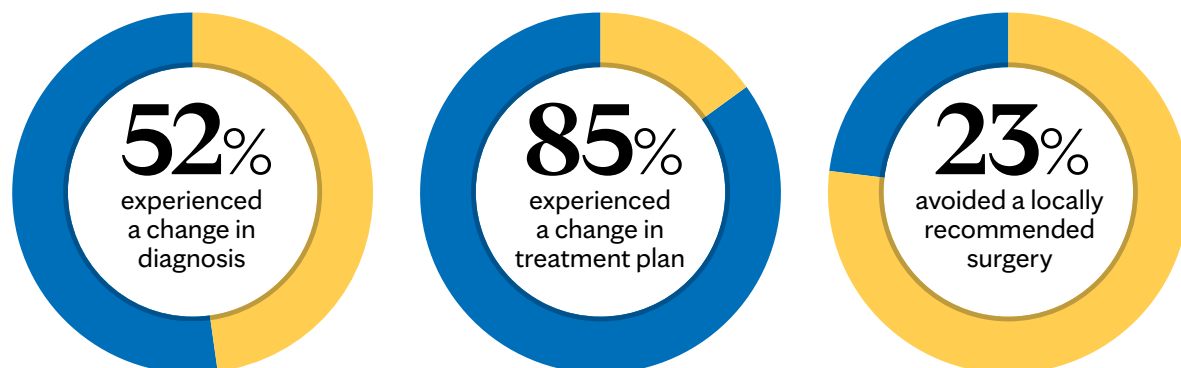


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*The Self-Insurer* has been delivering information to top-level executives in the self-insurance industry since 1984.

Articles or guideline inquiries can be submitted to Editor at [Editor@sipconline.net](mailto:Editor@sipconline.net)

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# SIIA NEW MEMBERS

## MARCH 2025

### REGULAR CORPORATE MEMBERS

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Founder & CEO  
Merit Medicine  
Austin, TX

Amil Patel  
Co-Founder & CEO  
Meeko Health  
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Ben Dewar  
SVP Business Development  
Strategic Benefit Resources  
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Innovative Stop Loss Solutions  
Portland, ME

Rachel Benton  
Director, Payer Product &  
Operations  
Promise Health Plan  
Greenville, SC

Richard Phillips  
President & CUO  
Reinsurance Program Managers,  
LLC  
Whitehouse Station, NJ

Shannon Elizabeth  
Director or Customer Success  
Quantify Specialty Care  
Dublin, OH

### SILVER MEMBERS

Jeff Bloom  
Chief Revenue Officer  
Healthcare2U  
Austin, TX

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