



NEWS

FROM SIIA MEMBERS

OCTOBER 2026

SIIA boasts a very active and dynamic membership. Here are some of the latest developments from member companies and individuals powering the self-insurance industry.

ClaimsBridge Announces New Investment & Acquisition

ClaimsBridge, a leading provider of end-to-end claim and network technology solutions for TPAs, networks and employers, announced two milestones in its growth strategy: with investment bank, Ansley Capital, ClaimsBridge secured a strategic investment from Eir Partners Capital (Eir), a private equity firm focused on healthcare technology and tech-enabled services, and completed the acquisition of DialysisPPO, with investment bank Bailey & Co, a company specializing in cost containment for End-Stage Renal Disease (ESRD) and chronic dialysis treatment.

According to a company statement, Eir's investment builds on ClaimsBridge's strong foundation, bringing capital and a proven track record of building healthcare technology platforms. ClaimsBridge garners both savings and efficiencies, with their AI enhanced Celerity engine that offers a single vendor pre-adjudication claim workflow. Operationally, nothing changes for clients: the same team, processes, and standards of excellence in service remain in place.

Alongside the investment, ClaimsBridge has acquired DialysisPPO. Founded in 2006, DialysisPPO has helped payers save more than \$325M through a patented program that allows plans to capture Medicare savings on dialysis claims. With this acquisition, ClaimsBridge clients gain direct access to the specialized, patented solution for one of the highest-cost chronic conditions, alongside ClaimsBridge's existing cost management solutions.

"This is an important moment for ClaimsBridge," said Kevin Gibson, CEO of ClaimsBridge. "Eir's investment gives us the ability to accelerate innovation for our clients and the payer market, and DialysisPPO is the strongest solution we've seen for one of healthcare's most complex and expensive conditions. Together, these moves reflect where we're headed: simplifying complexity and taking cost out of the healthcare system."

"Joining ClaimsBridge allows us to bring our ESRD savings program to a much broader base of payers, backed by ClaimsBridge's technology, network reach, and client service model. Just as important, our existing clients now gain access to a full suite of proven cost management solutions alongside the program they already rely on," said John Brophy, the CEO and Founder of DialysisPPO.



Zenith Names New Leader for Business Development Team

Zenith American Solutions announced the appointment of Alan Wiederhold as Chief Client Relations & Business Development Officer. Wiederhold joins Zenith with more than 30 years of experience across healthcare, insurance, and third-party administration.

Prior to joining Zenith, Wiederhold served as President of a medical stop-loss insurance company, where he led the organization through a period of meaningful innovation. Under his leadership, the company introduced a first-of-its-kind mental health program, developed a stop-loss warranty and two-year rate guarantee, and launched international pharmacy solutions designed to help members access critical medications at substantially lower cost. These initiatives reflect a consistent theme in Wiederhold's career: a belief that better solutions are always possible, and a willingness to build them.



*Alan Wiederhold
Zenith American Solutions*

"I am honored to join an organization with such a strong and principled foundation." My career has been driven by a belief that the work of administration — done well — has real consequences for real people. I look forward to deepening the relationships Zenith has built and helping bring forward solutions that continue to raise the standard of service our clients and members deserve," said Wiederhold.

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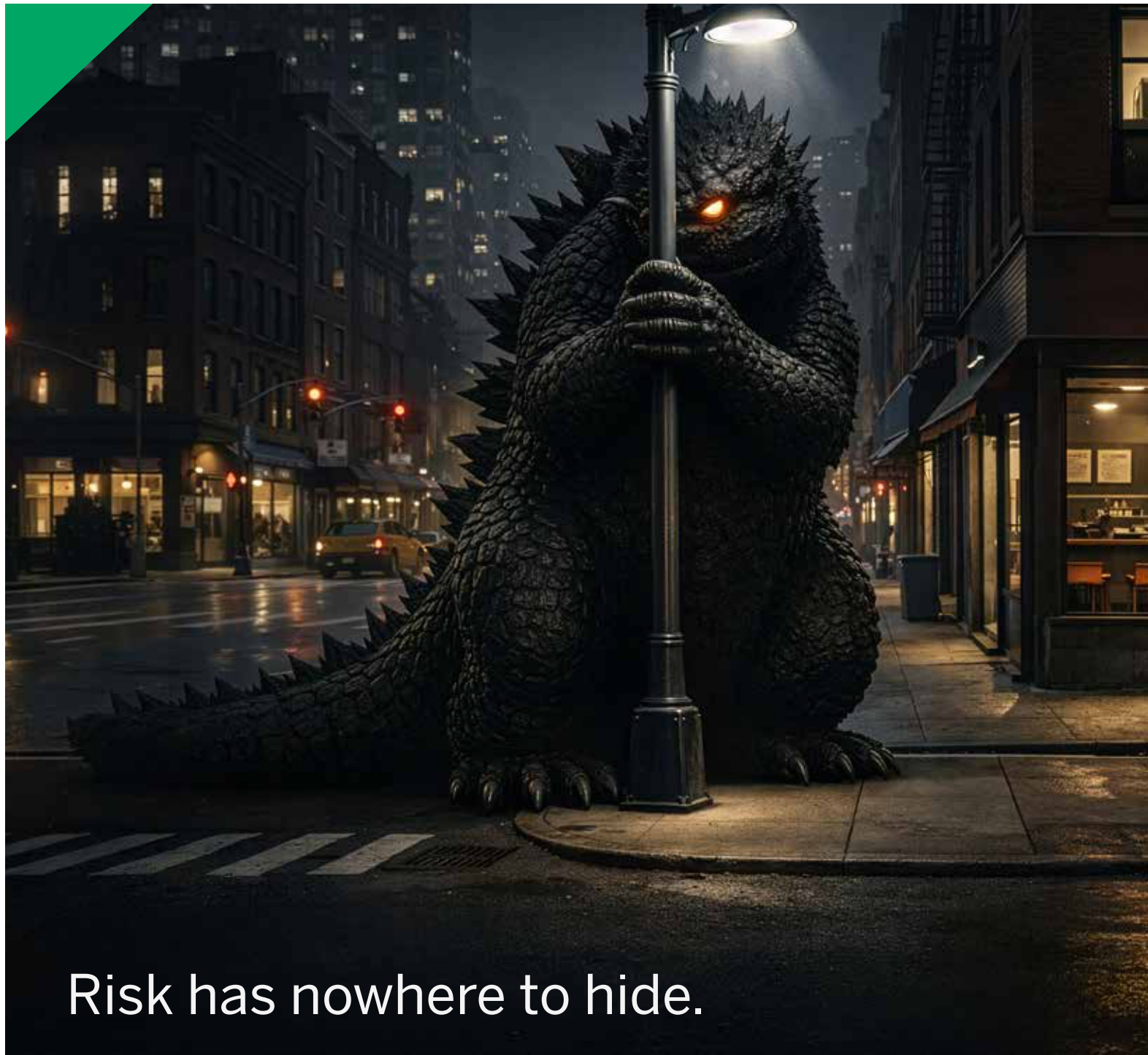
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"Alan brings a rare combination of operational depth, industry expertise, and genuine care for the people this industry serves. His experience across every facet of benefits administration, his personal connection to the labor community, and his track record of thoughtful leadership make him an exceptional addition to the Zenith team," said Kim Fiori, Chief Executive Officer & President, Zenith American Solutions.

Capterra Executive Team Expands with New Managing Director Appointment

Capterra Risk Solutions has announced the appointment of Nicole McCabe as managing director.

McCabe brings more than a decade of experience helping organizations evaluate, design and manage captive insurance and alternative risk financing programs, spanning domestic and offshore domiciles, a range of captive structures and clients from privately held businesses through to Fortune 100 companies.

She joins from Straight Arrow Risk Consulting, an advisory firm specializing in alternative risk, captive insurance strategy and risk diagnostics for middle-market and enterprise organizations, which McCabe founded and led as president. Earlier roles include vice president, risk solutions, and senior captive consultant at Brown & Brown, president of Captive Consulting Partners, and vice president and executive underwriter at International Captive Consulting.



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The Difference Card Acquires HealthCorum

The Difference Card, a leading provider of cost-effective health insurance solutions, announced that it has acquired HealthCorum, a healthcare data analytics company known for its provider quality scores, insights, and navigation technology that help organizations guide members to high value care.

Joseph Donovan, Chief Executive Officer of The Difference Card, said, “For 25 years, The Difference Card has helped employers control healthcare costs without compromising on the quality of benefits offered to their employees. By bringing HealthCorum’s industry leading provider analytics, quality scoring, and AI powered navigation capabilities into our platform, we are taking another significant step forward in that mission.”

HealthCorum President and Chief Executive Officer, U.N. Amighi, expressed excitement about the acquisition, stating, “HealthCorum was founded on the belief that better healthcare decisions, improved outcomes and lower costs begin with better data. Joining The Difference Card allows us to expand the reach of our provider intelligence platform and accelerate its adoption in tools that help patients identify high quality, cost-effective care. We share a common vision of improving healthcare affordability while enhancing the member experience, and we are excited to help shape the future of healthcare together at The Difference Card.”



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HM Insurance Group Announces Key Addition to Underwriting Team

HM Insurance Group (HM) has named Jonathan Becker, senior vice president, Underwriting, for HM Insurance Group (HM).

In this role, Becker will lead the development, execution, and oversight of HM's Stop-Loss underwriting and pricing strategies to support the company's overall business objectives.

"Adding Jon to our team strengthens our underwriting leadership and positions us for success," said Mark Lawrence, president, HM Insurance Group. "His extensive experience and strategic expertise will help ensure we continue to deliver exceptional value to our partners and clients."

Prior to HM, he served as senior vice president, Employee Benefits Underwriting, at Voya Financial, where he was responsible for underwriting Stop-Loss, Group Life, Short-term Disability, and Supplemental Health products. He also served as vice president, Regional Underwriting, for Tokio Marine HCC, where he led the underwriting of Stop-Loss and Captive Stop-Loss business. Jon holds a Bachelor of Arts degree in Finance from Iowa State University.



Jon Becker
HM Insurance Group (HM)

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Mike Hughes
Berkley Accident and Health

Mike Hughes to Lead Specialty Business at Berkley A&H

Berkley Accident and Health has appointed Mike Hughes as Divisional President of its Specialty Accident business. In this new role, Mike will be responsible for leading the continued growth and momentum Berkley Accident and Health has established in the Specialty Accident marketplace.

"I'm thrilled to welcome Mike to Berkley Accident and Health," said Brad Nieland, President and CEO of Berkley Accident and Health. "Mike brings deep industry expertise, a proven track record of leadership, and a strong understanding of our market. His experience complements our talented team and further strengthens our ability to serve brokers and clients. With Mike's leadership and involvement, we are well-positioned to accelerate the growth of our Specialty Accident business and capitalize on the significant opportunities ahead."

With 20 years of experience in the accident insurance industry, Mike's background spans underwriting, product development, and distribution. Prior to joining Berkley Accident and Health, Mike held leadership roles at a major insurance carrier, where he was responsible for strategy for Corporate Accident and Special Risk Accident products.



H.H.C. Group Names New Business Development Manager

H.H.C. Group (H.H.C.), a leader in reducing healthcare expenditures through cost containment and independent review solutions, announces that Patrick J. Fabrizio has joined the company as Business Development Manager.

According to a company statement, Fabrizio will support H.H.C.'s growth by developing relationships throughout the payor ecosystem, including insurance companies, TPAs, self-insured employers, benefits brokers, case management organizations and workers' compensation organizations.

"Patrick brings a valuable combination of healthcare account management, benefits implementation and consultative sales experience," says Bruce D. Roffé, P.D., M.S., H.I.A., President and CEO, H.H.C. Group. "He understands how to identify a client's operational challenges, present clinical and financial solutions and build the long-term relationships essential to delivering measurable value. His experience increases our ability to connect more organizations with H.H.C.'s cost-containment services."

Fabrizio has more than 10 years of combined experience across healthcare, insurance, sales

and entrepreneurship. At CareFirst BlueCross BlueShield, he managed 120 fully insured employer accounts and helped develop renewal and plan-design strategies across a portfolio exceeding \$25 million. He later served as an Implementation Manager at PBIRx, where he coordinated pharmacy benefit programs and cost-saving initiatives for self-insured employer groups, working with brokers, TPAs, PBMs, clinicians and other benefits partners. ■



*Patrick Fabrizio
H.H.C. Group*



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GHM-0349AO (06/26)

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Clarify AI, Inc.
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