

NEWS FROM SIIA MEMBERS

NOVEMBER 2026

SIIA boasts a very active and dynamic membership. Here are some of the latest developments from member companies and individuals powering the self-insurance industry.

Executive Leadership Transition Announced at Caribou

Caribou has announced a planned executive leadership transition that strengthens the company's long-term strategic direction and positions it for accelerated growth. Richard Fleder, current Chief Executive Officer, will assume the role of Executive Chairman. Amy Gasbarro, currently serving as President, will advance into the role of Chief Executive Officer.

This transition reflects Caribou's continued momentum in independent pharmacy benefit management audit, payment integrity, fiduciary solutions, and transparency-driven innovation, areas where the company has established market leadership and deep client trust.

"Caribou is entering an exciting new chapter, and this transition is a natural evolution of our growth," said Richard Fleder, incoming Executive Chairman. "Amy has been instrumental in shaping our strategy, strengthening our operations, and building the culture that defines who we are. Her leadership, discipline, and vision make her the right person to guide Caribou into its next phase. I look forward to supporting her and the entire organization in my new role."

"I'm honored to step into the CEO role and continue building on the strong foundation our team and partners have created," said Amy Gasbarro, incoming Chief Executive Officer.

"We are fully aligned with this leadership transition and confident it positions Caribou for sustained growth and industry impact," said Gordon Maner, Partner at Frontline Healthcare Partners. "Amy has demonstrated exceptional leadership and operational rigor, and her elevation to CEO reflects the strength of Caribou's succession planning and strategic clarity. We look forward to continuing our partnership with both Amy and Richard as the company advances its next stage of innovation and expansion."

Rebranding Announced for Pinnacle

Pinnacle Claims Management, Inc. announced its rebrand as Pinnacle Health Solutions, bringing its companies, including Pinnacle Health Management, together under one unified brand.

According to a company statement, the new identity reflects Pinnacle's continued evolution from its roots as a third-party administrator established in 1996 to a nationally competitive healthcare solutions organization serving the needs of self-funded employers.

"Pinnacle has grown from a claims payor known for service excellence into a nationally competitive and innovative healthcare solution service provider," said Steve Mangapit, President of Pinnacle Health Solutions. "Bringing our capabilities together under the Pinnacle Health Solutions brand gives us a clearer platform for delivering on what has always set us apart: trust, innovation, and a commitment to continually moving healthcare forward."

TMHCC Expands Sales Team with Sivigny Hire

Tokio Marine HCC – A&H Group announced that Nichole Sivigny has joined the A&H Sales Team as Vice President, National Relationships.

With more than 20 years of leadership experience in the Accident & Health insurance industry, Nichole brings extensive expertise in sales, underwriting, strategic growth, producer partnerships, and portfolio management. Throughout her career, she has built strong relationships across the industry and contributed to the growth and success of A&H businesses.



Nichole Sivigny

In her new role, Nichole will lead the strategy and management of key national producer and partner relationships, working closely with Sales, Underwriting, Account Management, and executive leadership to strengthen partnerships, drive profitable growth, and support strategic market opportunities.


Ryan McDonald

Ryan McDonald Joins ClaimsBridge

ClaimsBridge, a healthcare claims technology company serving TPAs, health plans, networks and other healthcare organizations, has named Ryan McDonald, CPA, Vice President of Finance.

McDonald brings more than a decade of experience in accounting, finance and operational leadership. In his new role, he will lead financial strategy and operations for ClaimsBridge, helping support the company's continued growth and investment in technology that simplifies healthcare claims administration and helps reduce healthcare costs.

Prior to joining ClaimsBridge, McDonald served as Vice President of Finance and Accounting at Cantey Tech Consulting, where he partnered with executive leadership to strengthen financial and operational processes and support long-term growth. His experience also includes healthcare technology, including time with XSOLIS. McDonald is a licensed CPA and earned both his Bachelor of Business Administration and Master of Accountancy from Belmont University.

Boon-Chapman Names Justin Jobe as Senior Vice President, Sales


Dave Przesiek

Boon-Chapman announced the appointment of Justin Jobe as Senior Vice President, Sales.

With more than 15 years of progressive sales leadership across the employee benefits industry, Justin brings a proven track record of exceeding growth objectives and building executive-level partnerships with brokers, consultants, and employer groups nationwide. In his role at Boon-Chapman, he will lead national sales strategy, deepen relationships across the company's broker and consultant network, and drive continued growth in the self-funded marketplace.

Justin most recently served in a senior enterprise strategy role focused on captive and stop-loss growth, developing executive partnerships with brokers, consultants, TPAs, and employer groups nationwide and advising leadership on market strategy, product positioning, and competitive intelligence.

Prior to that, he held sales leadership roles at Crumdale Partners and 6 Degrees Health, where he built strategic partnerships with TPAs and brokers and led RFP strategy, pricing, and implementation planning for complex healthcare accounts. He also served as Vice President, Sales Operations at East Texas Benefits, and began his career at CHRISTUS Health, where he worked in Medicare sales and account management within the highly regulated healthcare space.

Justin brings a rare combination of deep industry expertise, national relationships, commercial discipline, and an entrepreneurial mindset that will be instrumental to our next chapter," said Kari L. Niblack, President of Boon-Chapman.

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Dave Przesiek to Lead Ryan Specialty Benefits

Ryan Specialty Benefits has named Dave Przesiek as president and chief executive officer. The promotion moves Przesiek from chief revenue officer, a position he has held since joining through Ryan Specialty's acquisition of AccuRisk Holdings in December 2023. John Zern, who served as president and CEO since the division's formation, has departed to pursue other interests.

Przesiek brings more than 30 years in the self-insurance market. He began his career across a series of health plan and third-party administrator roles before joining Fallon Health in 2010, where he spent a decade as a senior vice president overseeing product development and commercial sales.

In 2020, he joined AccuRisk Solutions to lead the launch of its captive program, building out the medical stop-loss MGU's alternative funding capabilities before AccuRisk was absorbed into Ryan Specialty Benefits. His career has run almost entirely through the products RSB has built its platform around. Medical stop-loss, level-funded plans, and group captives for small to mid-market employers are all territory he knows from the inside.

Pat Ryan, executive chairman of Ryan Specialty, said Przesiek had been "instrumental to the foundation of our benefits platform." The company did not disclose terms of the leadership transition.

Rodney Dodson Takes on National Sales Role at PartnerRe


Rodney Dodson

PartnerRe announced that Rodney Dodson has joined the US Health Employer Stop-Loss team as Head of National Sales.

Rodney joins PartnerRe from Elevance Health, where he served as Vice President, Stop-Loss Distribution, leading national distribution for its standalone stop-loss product. He previously held leadership positions at Voya Financial and brings more than 25 years of experience building and growing employee benefits and stop-loss organizations.

"Rodney's deep industry expertise, strong producer relationships, and proven leadership make him an outstanding addition to our team," said Kelly Munger, Head of US Health. "His experience will be instrumental as we continue to grow our employer stop-loss business and strengthen our position as a trusted market partner."


Erin Schmuker

Cotiviti Announces New Chief Operating Officer

Cotiviti has named Erin Schmuker as chief operating officer, bringing more than two decades of payment integrity experience to a company whose claims accuracy tools already run inside self-funded employer plans that a growing share of the US workforce depends on.

Schmuker joins from Optum, where she most recently served as president of pharmacy care services beginning in November 2025. Her Optum tenure, which spanned nearly 17 years, included roles as chief executive

officer of Optum Ireland and Optum UK from October 2023 to December 2025, and chief integration officer during a roughly $16 billion asset integration in 2022 and 2023.

BRM Acquires Interactive Medical Systems

BRM Specialty Markets (BRM) and Sands Point Risk, a diversified managing general underwriter, announced the acquisition of Interactive Medical Systems (IMS), a third-party administrator serving self-funded employers.

According to a company statement, BRM and IMS bring together complementary expertise across medical stop-loss, healthcare risk underwriting and claims administration. By working together, the companies can more closely connect how healthcare risk is assessed with how claims are administered, providing clients with greater visibility and a more coordinated approach to managing healthcare costs and financial risk.

"BRM and IMS are highly complementary businesses, but what makes this combination especially compelling is how similarly we think about serving clients," said Roman McDonald, CEO of BRM Specialty Markets. "We believe in doing the work the right way, being accountable to our clients and finding smarter, practical ways to manage healthcare risk. We've built our business on understanding and pricing the financial risk behind healthcare. IMS sees how it plays out claim by claim. Bringing those capabilities together gives us earlier insight and better information to protect our clients' healthcare dollars."

"This is a natural fit for IMS and our clients," said Eric Ludwig, CEO of Interactive Medical Systems. "Our team sees firsthand how claims decisions affect an employer's healthcare costs. Working more closely with BRM brings deep underwriting and risk management expertise together, giving our clients greater insight and a more coordinated approach to managing costs."



Michael Watson

Michael Watson Named VP of Payment Integrity at Skyward

Skyward Accident and Health has announced the appointment of Michael Watson as Vice President of Payment Integrity. In this role, he will drive payment integrity initiatives to uphold Skyward's commitment to the highest standards of financial stewardship.

With more than 30 years in the self-funded healthcare industry, Watson brings extensive experience to the role. He is a licensed life and health agent, a registered nurse (BSN), a certified case manager (CCM), and holds the Advanced Achievement in Transplant Management (AATMC) credential. During his career, he has successfully led large multidisciplinary cost-containment teams and built strategies to obtain savings.

"Michael's proven track record in innovative, proactive cost-containment strategies is a valuable asset to Skyward," said Michael Remeika, Divisional President of Skyward A&H. "Additionally, his clinical and industry experience will be instrumental as we continuously bolster our payment integrity initiatives. Healthcare billing errors and abuse are widespread — making effective cost discipline an absolute necessity."


Richard Fleder

"I'm thrilled to join Skyward," Watson said. "I'm very familiar with their solid reputation and dedication to higher standards in healthcare. I'm eager to work with such a talented team, be a part of its great culture, and bring my experience to the table as we focus on delivering exceptional value to our clients and partners."

Richard Fleder Joins ETS Board

Emerging Therapy Solutions® (ETS) announced that Richard Fleder has joined its Board of Directors.

Fleder's appointment completes a two-position expansion of the ETS Board as the company continues to broaden its reach across the self-insured employer, payer and risk-bearing markets. His experience building and scaling organizations across the health benefits ecosystem brings an important commercial and strategic perspective as ETS expands CGT360™ and its broader high-cost complex-care capabilities.

According to a company statement, Fleder brings decades of experience building, leading and advising companies across the self-insurance market. His background spans third-party administration, benefits consulting, stop-loss and reinsurance, pharmacy benefit management, specialty-drug cost containment and private equity-backed growth.

"Richard is a proven entrepreneur and one of the most experienced and respected leaders in the self-insured market," said Ashley Hume, CEO of Emerging Therapy Solutions. "He understands how employers, payers, carriers and advisors evaluate risk, build sustainable programs and bring innovative solutions to market. He also knows what it takes to build and scale companies in complex healthcare markets. That combination of industry knowledge, commercial judgment and entrepreneurial experience will be invaluable as ETS continues to grow and expand the impact of our solutions."


Andy Curry

Andy Curry to Lead Health Solutions Underwriting at Captive Resources

Captive Resources announced that Andy Curry has joined the company as Head of Health Solutions Underwriting (HSU).

Curry brings more than 20 years of underwriting and leadership experience, with deep roots in medical stop-loss. He began his career at Sun Life Financial as a stop-loss underwriter before joining Tufts Health Plan, where his responsibilities expanded to include both fully insured and self-funded business. He later joined Berkley Accident & Health, where he led a team of stop-loss underwriters and supported underwriting operations and strategic initiatives.

Most recently, Curry served as Vice President & Chief Underwriter at Blue Cross Blue Shield of Massachusetts, providing strategic direction across the organization's commercial underwriting programs.

During his tenure, his responsibilities expanded beyond medical stop-loss to include large employer, pharmacy, and retention underwriting, as well as product and pricing strategy and key carrier and reinsurance relationships.

As Head of HSU, Curry will be responsible for underwriting strategy, technical underwriting, and underwriting operations, and will serve as a key point of contact for carrier partners. He will report to Steve Gransbury, President of Health Solutions, and join the Health Solutions Leadership Team.

"Andy brings the combination of deep technical stop-loss expertise and broad underwriting leadership experience that will be incredibly valuable as we continue to grow Health Solutions," said Gransbury. "His experience leading underwriting strategy and operations, coupled with his understanding of the broader healthcare landscape, will further strengthen our underwriting capabilities and the support we provide to our carrier partners, brokers, and members."



Scott Revey

Scott Revey Takes Key Sales Position at IS Benefits

Integrated Solutions for Benefits and Insurance Services (IS Benefits), a leading provider of stop-loss marketing and cost containment solutions for self-funded employers, announced the appointment of Scott Revey as Senior Vice President of Sales & Growth.

Revey joins Integrated Solutions during a period of significant growth for the company and will lead its sales strategy, expand relationships across the self-funded healthcare market, and help bring Integrated Solutions' stop-loss and cost containment solutions to a broader network of TPAs, brokers, consultants, and employers nationwide.

Revey brings more than a decade of healthcare and employee benefits experience, with particular expertise in self-funded health plans, stop-loss, pharmacy benefits, specialty drug solutions, provider networks, and cost containment. Most recently, he served as Regional Vice President, Southeast, at Health Plans, Inc. (HPI), where he was a top producer and worked closely with brokers and consultants to develop self-funded solutions for employers.

"Scott is exactly the type of leader we want to add as we build the next chapter of Integrated Solutions," said Tyler Benware, CEO of Integrated Solutions. "He understands the self-funded market, has built tremendous relationships throughout the industry, and knows how to bring together brokers, TPAs, carriers, MGUs, and cost containment partners to create better outcomes for employers. More importantly, he shares our belief that growth should come from being a great partner and creating real value for the people we serve. We're incredibly excited to have him on the team."■


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