

NEWS

FROM SIIA MEMBERS



2021 APRIL MEMBER NEWS

SIIA Diamond, Gold & Silver Member News

SIIA Diamond, Gold, and Silver member companies are leaders in the self-insurance/captive insurance marketplace. Provided below are news highlights from these upgraded members. News items should be submitted to membernews@siaa.org.

All submissions are subject to editing for brevity. Information about upgraded memberships can be accessed online at www.siaa.org.

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy and jivy@siaa.org.

DIAMOND MEMBERS

**JOHN CHRISTIANSEN
JOINS RENALOGIC, BRINGS
POWERHOUSE EXPERIENCE
AS THE INDUSTRY UNDERGOES
TRANSFORMATIONAL CHANGE**

Phoenix, AZ – Renalogic, Inc., the industry leader in dialysis risk management and cost containment, announced that John R. Christiansen has joined the company as Executive Vice President of Legal Risk and Strategy. The announcement comes on the heels of their recently announced partnership with Carrick Capital Partners, which will build on Renalogic's market leading position.

Christiansen began providing legal counsel to the company nearly 20 years ago, when it was founded with one mission- to reduce the risk associated with catastrophic dialysis claims. Today, Renalogic has grown to offer the industry's most comprehensive approach to reducing massive risks associated with Chronic Kidney Disease (CKD) and dialysis.

"We are thrilled to officially welcome John to the in-house team," Lisa Moody, Renalogic CEO said. "He's been a trusted advisor for so long, it's difficult to overstate John's contributions to the industry regarding ERISA, self-funded plans, and risk management. His leadership in creating the most defensible repricing methodology for Renalogic makes John an excellent addition to our team."

"Renalogic has been able to achieve what others cannot. We are a mission-driven organization, determined to reduce risk for plans and their members," John Christiansen said. "The next five years of industry transformation will determine the next 50 years for health plans facing catastrophic dialysis claims. I am excited to come fully on board, as Renalogic is a leader in the good fight to protect health plans and their members."



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Christiansen, who began his law career in 1985, has a combined emphasis on self-insured health plans and health information technology issues. After practicing in large, national law firm and consulting firm environments for many years, John formed Christiansen IT Law in 2005 to practice more flexibly and serve his clients more directly and personally.

Recent Circuit Court rulings are changing the rules for dialysis benefits. The Amy's Kitchen ruling from the 9th Circuit Court effectively established Renalogic's dialysis claims repricing methodology as a safe harbor against Medicare Secondary Payor lawsuits. This is especially important given other rulings which put plans at new financial risk using other dialysis claims repricing methodologies.

About Renalogic, Inc

Renalogic has been the industry leader in dialysis cost containment for nearly 20 years and continues to innovate through the impact of the Kidney Dialysis Avoidance Program. We continue to revolutionize the industry by delivering predictive analytics to identify the progression of the disease, simplifying the costs and clinical complexities of chronic kidney disease to make a positive impact and reduce the dialysis incidence rate in every population we touch. Every chronic condition leading to End Stage Renal Disease is manageable and even preventable when identified early. Visit renalogic.com.

CARRICK CAPITAL PARTNERS ANNOUNCES GROWTH RECAPITALIZATION OF RENALOGIC

Leader in dialysis risk management and cost containment poised for accelerated growth and service offering expansion

PHOENIX, AZ & SAN FRANCISCO, CA – Carrick Capital Partners (Carrick), a growth-oriented investment firm focused on software and software-enabled businesses with more than \$1B in assets under management has made a significant investment in Renalogic, the industry leader in dialysis risk management and cost containment.

Renalogic has grown rapidly in recent years as rising healthcare costs



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associated with chronic kidney disease (“CKD”) have become increasingly painful for employers. Renalogic takes a holistic approach to reducing risk associated with CKD, offering proven intervention for plans’ highest risk population, member education, patient advocacy, and dialysis cost containment.

Renalogic recently launched an innovative predictive modeling and artificial intelligence platform, CareINSIGHTS.ai that enhances their high-touch, personalized intervention. Their ability to proactively address previously hidden CKD risk is a welcomed change to an industry that has struggled to reduce massive claims costs.

Renalogic delivers better health outcomes and significant savings for dialysis costs with substantially less risk than traditional multiple-of-Medicare reference-based pricing.

The deal represents a major new investment in the category of health solution providers to the self-funded market and reflects Carrick’s thesis that self-funded employers, particularly in the mid-market, will increasingly explore innovative approaches to cost containment and risk management to combat rising PPO costs.

Carrick’s interest in Renalogic and CKD cost containment builds upon its prior healthcare investments in Accolade, InstaMed, and Discovery Healthcare Partners.

“Renalogic has demonstrated the ability to maximize employer savings while minimizing employee abrasion for managing CKD, which is among the most relevant and contentious disease states for cost containment in healthcare,” explained Managing Director Chris Wenner.

“We look forward to working with the talented team at Renalogic to build on their market leading position in dialysis by expanding their service offerings to help self-funded employers and stop-loss carriers manage catastrophic risk,” continued Wenner.

Renalogic CEO Lisa Moody added “Renalogic has experienced unprecedented growth over the last three years by helping health plans and their members reduce risk associated with Chronic Kidney Disease,” Moody said. “Carrick’s expertise in the healthcare space combined with their focus on, software, tech-enabled businesses make them uniquely qualified to help broaden our mission-driven business. With this partnership, we can scale our business to provide support to our growing number of clients.”

As part of the transaction, Managing Directors Steve Unterberger and Chris Wenner of Carrick Capital Partners will join Lisa Moody on the Renalogic Board of Directors.

Covington, LLC served as exclusive financial advisor to Renalogic in this transaction.

About Renalogic

Renalogic has been the industry leader in dialysis cost containment for nearly 20 years and continues to innovate through the impact of the Kidney Dialysis Avoidance Program. We are revolutionizing the industry by delivering predictive analytics to identify the progression of the disease, simplifying the costs and clinical complexities of chronic kidney disease to make a positive impact and reduce the dialysis incidence rate in every population we touch. Every chronic condition leading to End Stage Renal Disease is manageable and even preventable when identified early. For more information, please visit <https://renalogic.com/>.

About Carrick Capital Partners

Headquartered in San Francisco and Newport Beach, Carrick Capital Partners is a growth-oriented investment firm that utilizes ABV (Approach to Building Value) to operationally scale fast-growing, technology-enabled businesses. Carrick adds value by taking a concentrated approach and dedicating significant resources post-investment. Leveraging decades of experience, Carrick helps scale great companies that deliver excellent returns for investors, stimulating economic growth and positively impacting the industry landscape. Working directly with CEOs and entrepreneurs, Carrick fulfills a vital need for investment capital and growth expertise. For more information, please visit <http://www.carrickcapitalpartners.com/>.

GOLD MEMBERS

BERKSHIRE HATHAWAY SPECIALTY INSURANCE APPOINTS ANDY BARBERIS SENIOR VICE PRESIDENT, CLAIMS

BOSTON--Berkshire Hathaway Specialty Insurance (BHSI) announced that Andy Barberis has joined the company as Senior Vice President, Claims. Andy will be working with the BHSI claims leadership team across the globe on the most catastrophic and complex casualty and healthcare claims.

"With BHSI's steady expansion around the globe, we are pleased to expand the depth of the leadership team delivering our on fundamental commitment – Claims Is Our Product – worldwide," said Dave Crowe, Chief Global Claims Officer, BHSI. "Andy is a well-known and well-respected industry veteran and his exceptional technical expertise will be of great benefit to our customers."

Andy comes to BHSI with 35 years of commercial claims experience, including the last 23 at AIG where he held the position of Global Claim Officer. He holds a law degree from St. John's University School of Law.

Andy is based in BHSI's New York office and can be reached at andrew.barberis@bhspecialty.com or 917-830-2336.

About Berkshire Hathaway Specialty Insurance

Berkshire Hathaway Specialty Insurance provides medical stop loss, commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, homeowners, and multinational insurance. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Visit www.bhspecialty.com.

PARTNERS MANAGING GENERAL UNDERWRITERS ANNOUNCES STEPHANIE NAMPEL'S PROMOTION TO VP RISK MANAGEMENT

Phoenix, AZ -- Partners Managing General Underwriters (Partners) is pleased to announce Stephanie Nampel's promotion to VP Risk Management.

Stephanie has served as a VP Underwriting for the past 5 years where she created and delivered our internal Underwriting Curriculum. Risk Management is a new department at Partners and includes Medical Underwriting, Claims Adjudication and Clinical Risk/Cost Containment.

Pulling these units together under a single leader is the best way to facilitate the seamless flow of information across each of the functional teams within Partners.

With 25 years of underwriting behind her and just freshly coming from the enormously successful project of developing and implementing our Underwriting Development Program, Stephanie is the perfect choice to lead this new department. Her industry experience and vast exposure allow her to “speak all of the languages” of stop loss. This new structure will, undoubtedly, take our customer service levels to new heights.

About Partners

Partners Managing General Underwriters is an entrepreneurial and full service MGU, underwriting medical Stop Loss for the self-insured marketplace. Licensed in all 50 states, our team is comprised of seasoned professionals with a long history in employee benefits. We started Partners in 2016 and have already grown to one of the largest independently owned MGUs in the country. We do this by providing superior service and offering a unique value building opportunity unlike anything in the marketplace today. Visit partnersmgu.com.

SILVER MEMBERS

6 DEGREES HEALTH WELCOMES JEFF DIEKEMA AS VICE PRESIDENT OF BUSINESS DEVELOPMENT

Hillsboro, OR- 6 Degrees Health is pleased to announce that Jeff Diekema has joined the company as VP of Business Development.

Jeff has been in the benefits industry for 30 years, in roles ranging from sales and sales/marketing management to Third Party Administration operations and product development. Prior to his role at 6 Degrees Health, Jeff held positions at a national Third Party Administrator as VP, Underwriting & Sales Support as well as VP, Sales. He has extensive senior



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management experience with several Health Plans, Third Party Administrators, and consulting firms.

Jeff's experience is in self-funded and alternative funding arrangements with an emphasis on transparency and innovative payment and savings initiatives while utilizing current technology to maximize the cost impact of well-designed and integrated plan designs.

Jeff received his Bachelor's degree from Central Michigan University with majors in Psychology and Physical Education and a Master's in Sport Psychology, also from CMU. He also maintains his Certified Employee Benefits Specialist (CEBS) designation for the International Foundation of Employee Benefit Plans (IFEBC) and the Wharton School.

Jeff can be reached at jeffdiekema@6degreeshealth.com.

"We couldn't be happier to welcome Jeff to the 6 Degrees Team. His depth of knowledge and experience in the self-funded healthcare arena will be a huge asset to our TPA and Broker partners. Understanding the dynamics of the space is essential in working with all parties to successfully implement the appropriate RBP and Cost Containment solutions." -Heath Potter, Chief Growth Officer

About 6 Degrees Health

6 Degrees Health is built to bring equity and fairness back into the healthcare reimbursement equation. Industry-leading MediVI technology supports our cost containment solutions with objective, transparent, and defensible data. 6 Degrees Health's solutions include everything from provider market analyses, reasonable value claim reports, ad hoc claim negotiations, evergreening provider contracts, and referenced-based pricing. Our veteran cost containment team partners with health plans and their channel partners to deliver unparalleled cost containment results. Visit www.6degreeshealth.com.

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CLAIMLOGIQ CO-FOUNDER JANENE HILL RECOGNIZED AMONG FORBES' FIRST-EVER NEXT 1000 CLASS

CHARLESTON, SC -- ClaimLogiq co-founder and Executive Vice President Janene Hill has been named to Forbes' first-ever Next 1000 class. Hill joins the first 250 notable entrepreneurs from around the country and across industries in the original announcement of the 1000 list.

"Her talent, drive, and commitment to our vision and our team are a direct influence on the payment integrity software innovations that we're pioneering in a cluttered healthcare marketplace. Her spirit and resolve have helped to build ClaimLogiq into the industry force that it is today."

"I'm honored to be recognized by Forbes as an honoree of the Next 1000 List," said Janene. "I'm humbled to be listed amongst so many driven and passionate entrepreneurs. It's exciting to see people defiantly carving paths forward, overcoming challenges and roadblocks, and pursuing their dreams. To have that level of dedication is inspiring, and to have it recognized in this way is incredible."

The inaugural Next 1000 class, presented by Square, was announced Feb. 16, 2021. The year-round initiative is designed to "showcase ambitious sole proprietors, self-funded shops ... who are redefining what it means to build and run a business amid unprecedented uncertainty" from around the country. "(Those) featured on the Next 1000 reflect individuals from diverse communities who are redefining the American Dream," said Maneet Ahuja, senior editor for Forbes. Hill was selected by Forbes editors, plus a panel of successful entrepreneurs and thought leaders in business.

This recognition joins a rapidly growing list of achievements that ClaimLogiq and members of its team have realized in recent months, most notably being named a Great Place to Work™ and becoming Microsoft® Gold Partner certified.

"We're very proud that Janene has been recognized with this honor," said Todd Hill, co-founder and CEO. "Her talent, drive, and commitment to our vision and our team are a direct influence on the payment integrity software innovations that we're pioneering in a cluttered healthcare marketplace. Her spirit and resolve have helped to build ClaimLogiq into the industry force that it is today."

Founded in 2013 by Todd and Janene Hill, ClaimLogiq has been in the business of challenging the norm and disrupting the healthcare space for almost a decade. The company believes the "Black Box" model for payment integrity – sending claims out for audit and waiting on the results to be delivered, without control or insight into the process – is no longer acceptable.

The solution is ClaimLogiq's HITRUST CSF® certified TrueCost™ platform that can be adopted as either a SaaS or full-services business model. The payer-facing claim-analyzing software provides real-time transparency into the status of each and every review and empowers payers to adopt a proactive approach to payment integrity.

Through complete client-driven control and customizability, audits conducted via the

platform are marked by unparalleled accuracy and consistency, lowering provider abrasion and maximizing cost avoidance, resulting in industry-leading ROI.

"The ingenuity, compassion, and tireless dedication that Janene brings to the table daily has helped build ClaimLogiq into an industry disruptor, competitively poised to revolutionize healthcare payment," said Josh Burrus, the company's Chief Operating Officer. "Our co-founder's recognition by a major outlet like Forbes is well-deserved."

About ClaimLogiq

ClaimLogiq is a healthcare software and technology company that delivers a proactive approach to payment integrity through a powerful, simplified solution. The unique payer-facing, claim-analyzing solution is HITRUST CSF® certified and makes claim reviews accessible to all size healthcare payers for in-depth insight and real-time access into the status of every claim at every stage of the audit lifecycle for controlled, consistent, accurate, and defensible outcomes, second to none. ClaimLogiq's innovative software stands out from the crowd by allowing payers client-driven control, customizability, and total transparency over the entire claim process and can be applied as a SaaS model, full services, or as a hybrid to suit the specific needs of every payer and provider agreement. ClaimLogiq's groundbreaking technology produces more cost savings and all-but-removed provider abrasion, impacting millions of lives annually in the pursuit of a higher quality of healthcare for all. Visit www.claimlogiq.com. ■

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FEBRUARY 2021

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Bento Dental
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