



NEWS FROM SIIA MEMBERS

2022 MAY MEMBER NEWS

SIIA Diamond, Gold, and Silver member companies are leaders in the self-insurance/captive insurance marketplace. Provided below are news highlights from these upgraded members. News items should be submitted to membernews@siaa.org.

All submissions are subject to editing for brevity. Information about upgraded memberships can be accessed online at www.siaa.org.

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy and jivy@siaa.org.



Technology that Adds Value to Your Value-Based Care Initiatives

Data is at the center of all value-based care decisions for healthcare payers. Data allows payers to identify opportunities, create programs and opportunities to drive change, and measure the impact over time. At VBA, we've built our solutions to supply the data you need to drive your value-based care initiatives.



VBA Preferred Partners

We've partnered with industry-leading companies to provide solutions that engage and support your members throughout their healthcare journey. All of these solutions are integrated with the VBA Gateway member portal.

 **Digital health and wellness programs**

 **Mental and physical health telemedicine**

 **Cost transparency and pricing tools**



 **VBAAnalytics**

Helps you identify, evaluate, and measure your efforts to deliver value-based care for all

 **VBAVoice**
Powered by VBAGateway

Boost member engagement by reaching out to the right members at the right time

 **VBAGateway**

Members can access care alerts, benefits, and costs to support informed decision making

Increase engagement and improve health outcomes.

Schedule a demo today to learn more.



DIAMOND MEMBERS

VÄLENZ® HIRES KEVIN O'DONNELL AS VICE PRESIDENT, ENTERPRISE SOLUTIONS

PHOENIX, AZ – Valenz® is pleased to announce Kevin O'Donnell, MPA, has joined the company as Vice President, Enterprise Solutions.

O'Donnell brings extensive experience in providing advisory and strategic services, project management and implementation support to healthcare organizations.

He will be highly involved in expanding and integrating how Valenz delivers solutions for providers and payers that assure the validation, integrity and accuracy of reimbursement and claims, as well as care and member advocacy program enhancements.

Other key responsibilities include driving product growth, supporting client-facing sales function, and fulfilling roles within operations and technology.

“We are thrilled to have Kevin’s entrepreneurial spirit and proven success in operations, consulting and change management on the Valenz leadership team,” said Maurice Steenland,

Senior Vice President, Product &

Delivery. “His superior skills in implementation of care

management and value-based care, as well as operational assessments and restructuring, has delivered significant results in improved care, streamlined operations and increased revenues.”

Most recently, O'Donnell was Managing Director of Operations for Evolent Health and held several other leadership positions there in operations, claims quality and payment integrity. He also served as managing consultant for Navigant.

O'Donnell earned a master’s degree in Public Administration with an emphasis in health and human services from the University of Arizona’s Eller College of Management. He lives in Newark, Del. “I’m a firm believer in living out the culture of strong, vigorous and healthy, which Valenz has fully incorporated into the way it serves its employees, its partners, and their members,” O'Donnell said.

“I’m looking forward to building upon that foundation through the proactive, sustainable solutions and customer love that have set Valenz apart as healthcare continues to evolve.”



About Valenz

Valenz® simplifies the complexities of self-insurance for employers through a steadfast commitment to data transparency and decision enablement. To balance the relationship between healthcare quality, advocacy and cost, the Valenz approach aligns the member, provider and payer. We deliver this synergy through a strong foundation with deep roots in clinical and member advocacy, alongside decades-long expertise in claim reimbursement and payment validity, integrity and accuracy. By establishing “true transparency” and offering data-driven solutions that improve cost, quality and outcomes for you and your members, Valenz engages early and often for smarter, better, faster healthcare. Valenz is backed by Great Point Partners. Visit www.valenzhealth.com



Peter Eastwood, president and CEO, BHSI, said the two executives have been “pivotal in the building of BHSI” since its launch in 2013.

Godhwani will be responsible for all North America region underwriting and underwriting support groups, customer and broker engagement, and BHSI’s global catastrophe engineering and analytics group. He has more than 25 years of industry experience and is a fellow of the Casualty Actuarial Society. He continues to be based in Boston.

Bresnahan has more than three decades of insurance industry experience. In his new role he will oversee real estate and administration, finance, audit, information technology and operations throughout BHSI’s global platform. He continues to be based in Boston as well.

BERKSHIRE HATHAWAY SPECIALTY INSURANCE NAMES TOP POSTS TO SANJAY GODHWANI AND DAVID BRESNAHAN

Berkshire Hathaway Specialty Insurance (BHSI) announced Sanjay Godhwani has been named president, North America region, and David Bresnahan will take on the role of global chief operating officer.

About BHSI

Berkshire Hathaway Specialty Insurance (BHSI) provides employer stop loss, commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. Visit www.bhspecialty.com.

**TRUSTMARK ANNOUNCES
KATHLEEN SWEITZER AS
SENIOR VICE PRESIDENT AND
GENERAL COUNSEL**

LAKE FOREST, Ill -- Kathleen Sweitzer has joined national employee benefits provider Trustmark as Senior Vice President, General Counsel and Corporate Secretary. She will lead Trustmark's legal, compliance and government affairs functions.

“Kathleen has experience at this intersection of healthcare and technology, providing strategic solutions

to legal and business issues and building risk management and compliance programs that support innovation and drive growth. We are very pleased to welcome her to Trustmark.”

“We are at an inflection point in employee benefits, as technology advances both shape customer expectations and influence the regulatory environment,” said Trustmark President and CEO Kevin Slawin. “Kathleen has experience at this intersection of healthcare and technology, providing strategic solutions to legal and business issues and building risk management and compliance programs that support innovation and drive growth. We are very pleased to welcome her to Trustmark.”

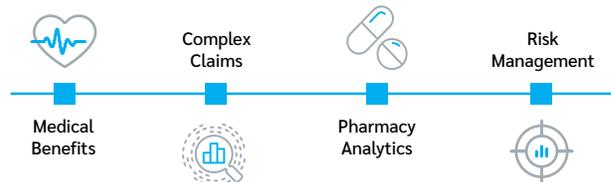
Sweitzer succeeds Steve Auburn, who will retire at the end of April after eight years at Trustmark and a wide-ranging legal career spanning more than four decades.

“Through monumental regulatory changes, a global pandemic and, most recently, a pair of acquisitions, Steve has quietly yet capably, and with great humility, served Trustmark,” said Slawin. “He has been a trusted member of our leadership team, and, on behalf of all Trustmark associates, we wish Steve a long and happy retirement.”



Our **Complex Claim Consulting Practice** is committed to making your business better.

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Sweitzer's legal career of more than 25 years includes leadership roles at Maestro Health, where she served as Chief Legal Officer and Corporate Secretary; at Aon, where she was Associate General Counsel, Health Solutions; and Tressler, LLP, where she was a partner and built and served as co-chair of the firm's ERISA/Life and Health Practice Group.

“Coming to Trustmark is the capstone of my career,” said Sweitzer. “Recognized as a Top Workplace by the Chicago Tribune, our headline on the company website says it all: ‘Helping Businesses and Employees Thrive.’ I am thrilled to join a dedicated group of professionals who transform and make a difference in the lives and businesses of our customers.”

Sweitzer earned her law degree from California Western School of Law and her BS in business administration, with honors, from the University of Illinois at Urbana-Champaign. She is admitted to the Bar in Hawaii and Illinois. Sweitzer has also published and presented on topics of healthcare law, ethics and professional development of women in law.

About Trustmark

Trustmark, through its operating divisions and subsidiaries, offers specialized expertise in voluntary benefits, self-funded health plan design and administration, and the delivery of wellness, fitness, recreation, and injury prevention and treatment programs. Trustmark offers employers of all sizes access to benefit options usually reserved for large companies, combined with the personal service you'd expect from a small firm. Our commitment to building long-term, trusted relationships helps people and businesses thrive. Trustmark: benefits beyond benefits. Visit us at www.trustmarkbenefits.com

GOLD MEMBERS

6 DEGREES HEALTH WELCOMES KATY BRANT AS PRESIDENT

Hillsboro, OR - 6 Degrees Health is excited to announce that Katy Brant has joined the company as President. Katy's clinical and executive experience will enhance 6 Degrees Health's position as a leader in healthcare cost containment.

“Katy is an accomplished leader with a clinical and payment background that will lead the expansion of 6 Degrees Health's umbrella of cost containment solutions. Her in-depth knowledge of high-dollar claim reviews has resulted in significant growth of our clinical support team and their capabilities over the past two Quarters with the addition of a Chief Medical Officer and multiple experienced claim review nurses. This investment in clinical expertise not only benefits our RBP solutions, but also our traditional network based large claim review engagements.” - Scott Ray, CEO

Katy brings over 20 years of healthcare experience to 6 Degrees Health. She started her career as a NICU nurse and transitioned to healthcare administration over 15 years ago.

Katy is a strategic thinker with focus on company growth goals in combination with employee satisfaction and streamlined processes. She possesses in-depth knowledge of healthcare billing, contracting, and vast experience in provider negotiations with extensive understanding of commercial, Medicare and Medicaid payers, as well as third-party administrators, case management/utilization review companies, brokers, and reinsurers. Katy is passionate about healthcare and bringing balance into the Payer and Provider relationship.

Katy can be reached at katybrant@6degreeshealth.com

Alignment makes the difference.

It's how we chart your course to smarter, better, faster healthcare.

A successful claim outcome and a positive member experience require the alignment of all parties, with transparency at its core. At Vālenz®, we engage early and often to assure alignment of the member, provider and payer across the continuum of the Claim Cost ArcSM. In doing so, we enable a fully integrated clinical advocacy and cost containment ecosystem that drives value and balance in self-insurance. That's how we give you the power to lower costs and improve member outcomes, so everyone in the ecosystem is strong, vigorous and healthy.

Call today to start charting your course to smarter, better, faster healthcare: 866-762-4455



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(866) 762-4455 • valenzhealth.com

6 DEGREES HEALTH WELCOMES DR. RONALD POTTS AS CHIEF MEDICAL OFFICER

Hillsboro, OR - 6 Degrees Health is honored to welcome Dr. Ronald Potts as Chief Medical Officer. Dr. Potts will be a significant contributor to building structure and expertise to our comprehensive payment integrity solution.

“Dr. Potts is well-known and respected as an industry thought leader with a career spanning multiple facets of healthcare. His extensive background in medicine will greatly compliment the clinical bench strength of 6 Degrees Health. Dr. Potts will supplement our work in clean claim reviews while allowing for exploration of future solutions to the ever-rising cost of healthcare. We are thrilled to welcome someone of Dr. Potts’ caliber and look forward to

his impact on the success of 6 Degrees Health.” – Katy Brant, President

Dr. Potts’ career has spanned the rise of Emergency Medicine as a recognized specialty in which he was very active beginning in 1973 with practice at Kaiser Permanente hospitals, as clinical director for Kaiser’s affiliated Emergency Medicine residency program at the Oregon Health Science University and as President of the Oregon Chapter of the American College of Emergency Physicians.

As Chair of the Medical Advisory Board, for the city of Portland and Multnomah County, he led the development of the pre-hospital care system (911) in the

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tri-county area of Portland, Oregon and helped lead the development of the innovative state-wide trauma system – the second such system in the country.

Dr. Potts has served executive roles including Medical Director, Quality at Kaiser Permanente for the past 13 years in which he oversaw contracted transplant facilities and programs in both solid organ and blood and marrow transplantation.

Within the Kaiser Permanente Medical Groups he was also Executive Medical Director for two of Kaiser's 8 regions and retired from KP Northwest as Medical Director of Quality and Systems which involved quality systems development and management, population health management, health services research, physician education, leadership development, legal medicine, and other related healthcare improvement endeavors.

Most recently he left the role of Chief Medical Officer for Interlink Health Services, where he spent 15 years developing innovative programs in solid organ and stem cell transplantation for that transplant network organization as well as for Interlink's CancerCARE® initiative.

He currently serves on several committees including the National Marrow Donor Program, the American Society for Transplant and Cell Therapy and the Center for International Blood and Marrow Transplant Research.

He is a member of the Live Donor and Ethics Communities of Practice of the American Society of Transplantation and is a team member of several Massachusetts Institute of Technology's Center for Biomedical Innovation projects on financing of high-cost durable therapies and development of real-world learning platforms.

Dr. Potts can be reached at ron.potts@6degreeshealth.com

6 DEGREES HEALTH WELCOMES LIZ TINGLEY AS SENIOR VICE PRESIDENT OF OPERATIONS

Hillsboro, OR - 6 Degrees Health is pleased to announce Liz Tingley has joined the company as Senior Vice President of Operations. Liz will pull from her 30 years of experience in healthcare and leadership to advance our operational structure and organization.





We Know... Risk

We study it, research it, speak on it, share insights on it and pioneer new ways to measure it. With underwriters who have many years of experience as well as deep specialty and technical expertise, we're proud to be acknowledged as experts in understanding risk. We continually search for fresh approaches, respond proactively to market changes, and bring new flexibility to our products. Our clients have been benefiting from our expertise for over 45 years. To be prepared for what tomorrow brings, contact us for all your medical stop loss, captive, Taft-Hartley and organ transplant needs.

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"Liz is an experienced leader with a clinical, insurance, and payment integrity background that will drive the operational organization of 6 Degrees Health. She is a key asset in building an efficient operation while focusing on employee engagement and reducing healthcare costs for our customers." -Katy Brant, President

Liz has 30 years of experience in the healthcare industry. She started as a nurse in a busy Atlanta metro hospital, and then quickly expanded her knowledge by working for insurance and payment integrity organizations.

Liz has been in senior leaderships roles for over 10 years and continues to thrive to learn. Liz's passion is creating a work environment that focuses on employee engagement while running an efficient operation.

Her focus on reducing healthcare costs for consumers while maintaining a healthy partnership with providers fuels her motivation towards innovation in healthcare.

Liz can be reached at liz.tingley@6degreeshealth.com

About 6 Degrees Health

6 Degrees Health is built to bring equity and fairness back into the healthcare reimbursement equation. Industry-leading MediVI technology supports our cost containment solutions with objective, transparent, and defensible data. 6 Degrees Health's solutions include everything from provider market analyses, reasonable value claim reports, ad hoc claims negotiations, evergreening provider contracts, and referenced- based pricing. Our veteran cost containment team partners with health plans and their channel partners to deliver unparalleled cost containment results. Visit www.6degreeshealth.com

EPIC WELCOMES JIM MCSHERRY AS NATIONAL PRACTICE LEADER FOR NEW EMPLOYER STOP LOSS CENTER

San Francisco, CA - EPIC Insurance Brokers & Consultants, a retail property and casualty insurance brokerage and employee benefits consultant, announced that Jim McSherry has joined EPIC to lead its newly formed Employer Stop Loss Center of Excellence.

McSherry has spent more than two decades in the employee benefits space working with brokers and consultants, developing and implementing innovative strategies to assist self-funded clients in managing their employee benefit plans.

With extensive experience drawn from both major medical and national stop-loss carriers, he brings a wealth of technical and market knowledge to the EPIC organization. McSherry's expertise in self-funding, employer stop-loss and risk mitigation will prove to be an invaluable asset to the EPIC team and its clients.

Prior to joining EPIC, McSherry was with Berkshire Hathaway Specialty Insurance

where he was instrumental in facilitating the launch of medical stop-loss in the Northeast.

As a regional sales director, his responsibilities included strategic planning, new business development, renewal retention and management of partnerships with some of the largest brokerage and consulting firms in the industry.

McSherry started his career with Anthem BlueCross BlueShield in New York where he worked for more than 10 years with both fully insured and self-funded clients in the commercial large group market.

"I have worked with Jim for over 20 years and have known him to be a highly resourceful industry leader with exceptional communication and interpersonal skills. He will be a great resource for our organization and a great fit for EPIC culturally. I am excited we have the opportunity to bring him on board," commented Craig Hasday, President, National Employee Benefits Practice.

Contact Jim McSherry at james.mcsherry@epicbrokers.com and cell (201) 320-5944.

EPIC INSURANCE INVESTS IN ATLANTA AS SOUTHEAST REGIONAL HUB

New Perimeter Center Office to Accommodate Growth

ATLANTA – EPIC Insurance, one of the nation's largest retail commercial, diversified risk and benefits insurance brokerages, has invested in Atlanta as a Southeast regional hub. Centrally located at 5909 Peachtree Dunwoody Road, Suite 800, Atlanta, GA 30328 in



A BIRD IN THE HAND

With Marpai, every employer health plan becomes a SMART health tool designed to create healthier members and lower healthcare costs. With exclusive AI-powered services, Marpai aims to make it easy for members to prevent costly near-term health events and mitigate developing conditions, access high quality fair-cost in-network providers and stay current with annual exams, vaccinations and screenings. It's part of how we make company healthcare, healthier.

MARPAI

What will be.

Palisades, the new 14,400-sq. ft. office will accommodate the company's accelerated growth and resource expansion plans.

“We launched this new office design to meet the needs of today's workforce with a central location, amenities for employees and multiple work styles in mind,” says Adam Meyerowitz, President, Southeast & Midwest Region for EPIC Insurance.

EPIC Palisades features an open, fluid concept with both collaborative shared workspaces and private offices, hotel, huddle and meeting rooms and a green room for multimedia video recording.

Every detail has been considered to cater to the varied workday of EPIC employees who may go from having breakfast with a client, to strategizing an insurance renewal or risk with colleagues across the country, to quickly hopping in the car to review a client's safety measures on-site and setting up risk control strategies to lower their total cost of risk, to Zooming with colleagues and client HR staff across the country to plan for benefit plan renewal and open enrollment.

EPIC's commitment to being a desirable and modern place to work doesn't stop with its office space. In 2021, EPIC was recognized as a Diversity Jobs Top Employer by www.DiversityJobs.com.

“Our commitment to creating an inclusive work environment is just another way EPIC is positioning itself for a healthy, sustainable and growing workforce in Atlanta and around the country,” explains Meyerowitz, “We are proud to create a space that can adapt with our changing workforce and work styles, while bringing more jobs to the Atlanta area.”

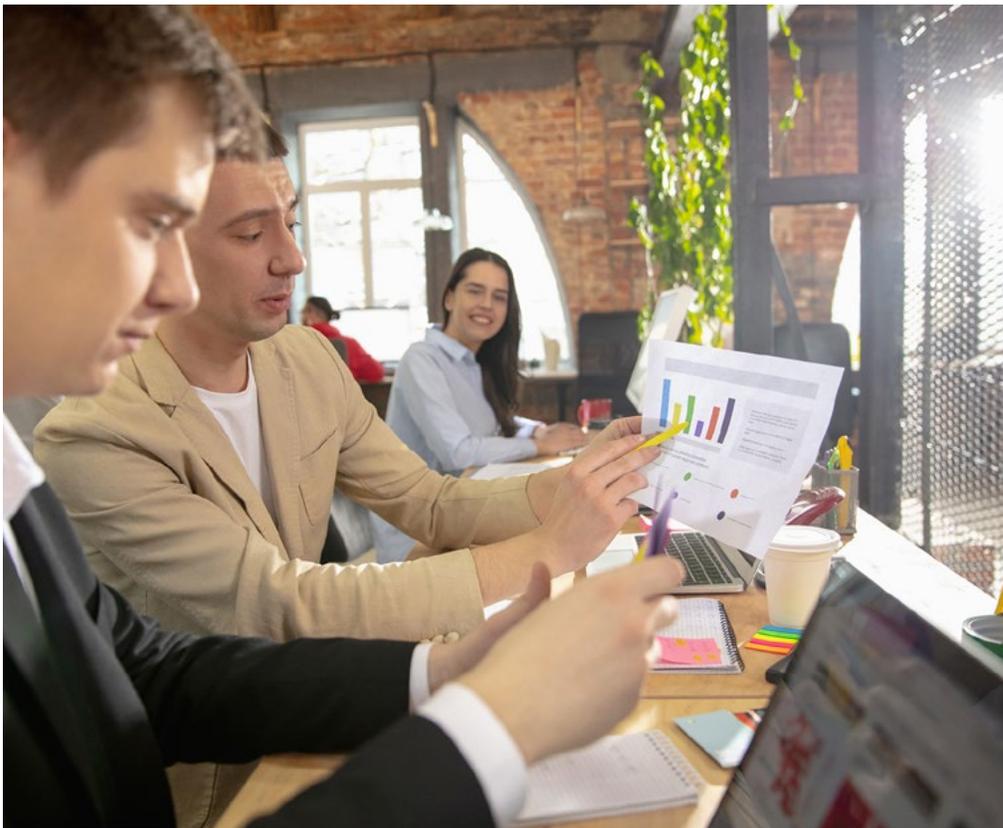
About EPIC Brokers & Consultants

Founded in 2007, EPIC Insurance Brokers & Consultants has more than 2,600 team members operating from more than 80 offices across the U.S., providing Property and Casualty, Employee Benefits, Specialty Programs and Private Client solutions to EPIC clients. For more information visit www.epicbrokers.com or connect via linked-in, @epic_insurance, on Facebook/ EPICInsuranceBrokersAndConsultants and Instagram.

UNUM ELECTS GALE V. KING TO BOARD OF DIRECTORS

CHATTANOOGA, TN -- Unum announced Gale V. King, former executive vice president and chief administrative officer (CAO) at Nationwide Mutual Insurance Company, has been elected to Unum's board of directors.

King started her 37-year career at Nationwide as a claims professional and worked in key leadership roles throughout the company. She served as





Depend on Sun Life to help you manage risk and help your members live healthier lives

Behind every claim is a person facing a health challenge. By supporting members in the moments that matter, we can improve health outcomes and help employers manage costs.

For nearly 40 years, self-funded employers have trusted Sun Life to quickly reimburse their stop-loss claims and be their second set of eyes, looking for savings opportunities. But we are ready to do more to help members in the moments that matter. We now offer care navigation and health advocacy services to help your employees and their families get the right care at the right time – and achieve better health outcomes. Let us support you with innovative health and risk solutions that benefit you and your medical plan members. It is time to rethink what you expect from your stop-loss partner.

Ask your Sun Life Stop-Loss Specialist about what is new at Sun Life or [click here to learn more!](#)

STOP-LOSS | DISABILITY | ABSENCE | DENTAL/VISION | VOLUNTARY | LIFE

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