

## SIIA DIAMOND, GOLD & SILVER MEMBER NEWS

SIIA Diamond, Gold, and Silver member companies are leaders in the self-insurance/captive insurance marketplace. Provided below are news highlights from these upgraded members. News items should be submitted to <a href="mailto:membernews@siia.org">membernews@siia.org</a>.

All submissions are subject to editing for brevity.

Information about upgraded memberships can be accessed online at www.siia.org.

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy and <a href="mailto:jivy@siia.org">jivy@siia.org</a>.



# Depend on Sun Life to help you manage risk and help your members live healthier lives

Behind every claim is a person facing a health challenge. By supporting members in the moments that matter, we can improve health outcomes and help employers manage costs.

For nearly 40 years, self-funded employers have trusted Sun Life to quickly reimburse their stop-loss claims and be their second set of eyes, looking for savings opportunities. But we are ready to do more to help members in the moments that matter. We now offer care navigation and health advocacy services to help your employees and their families get the right care at the right time – and achieve better health outcomes. Let us support you with innovative health and risk solutions that benefit you and your medical plan members. It is time to rethink what you expect from your stop-loss partner.

Ask your Sun Life Stop-Loss Specialist about what is new at Sun Life or click here to learn more!

STOP-LOSS | DISABILITY | ABSENCE | DENTAL/VISION | VOLUNTARY | LIFE

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#### **GOLD MEMBERS**

# 6 DEGREES HEALTH WELCOMES DAWN BURNETT AS VICE PRESIDENT OF BUSINESS DEVELOPMENT

Hillsboro, OR - 6 Degrees Health is pleased to announce that Dawn Burnett has joined the company as VP of Business Development. Dawn will draw upon 15 years of experience in insurance to deliver strategic initiatives for brokers and employers.

"We are excited to have Dawn join our team. With her experience, knowledge, and drive, her focus at 6 Degrees Health will be working with brokers, consultants and their clients providing meaningful change for employers and their employees to reduce their healthcare spend." -Heath Potter, Chief Growth Officer

Dawn joins 6 Degrees Health as a VP of Business Development. She is passionate about controlling healthcare costs and removing barriers to affordable and accessible healthcare options.

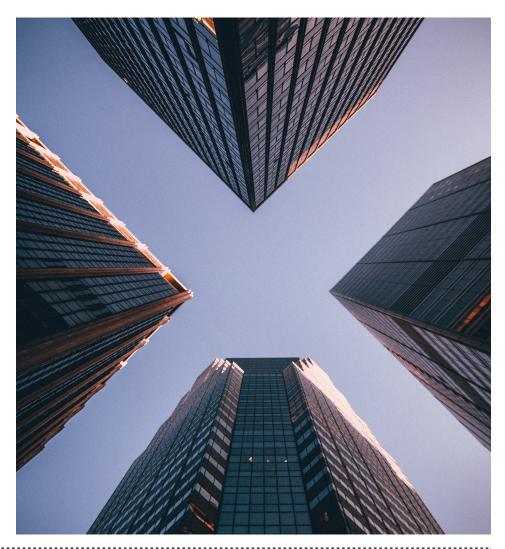
She will provide a path of solutions options through RBP, OON, and Payment Integrity that our meaningful and actionable for any employer. We

must bring them the tools and knowledge that empower them to confidently navigate the insurance landscape.

Over the last 15 years, Dawn has worked with many Fortune 10 Insurance Companies. With this experience, she brings a depth and breadth of knowledge that will help her to execute on delivering creative/strategic initiatives for brokers and employers. You can expect 100% transparency and trust in her talents.

Dawn loves being a Wife and Mom (to 4 awesome kids). In her free time, you will find her working-out in her gym, or being outdoors with the family's German Shepherd at her side.

Dawn can be reached at dawn.burnett@6degreeshealth.com



#### 6 DEGREES HEALTH WELCOMES JUSTIN JOBE AS DIRECTOR OF BUSINESS DEVELOPMENT

Hillsboro, OR - 6 Degrees Health is excited to announce Justin Jobe has joined the company as a Director of Business Development.

"Justin's knowledge of health systems and his experience in the employee benefits space positions him very nicely as a resource to our broker partners. We are excited to have him focus on driving new business

to provide cost saving solutions to selffunded employers across the country" -Heath Potter, Chief Growth Officer

Justin brings years of experience in various health plan affiliated roles ranging from managing sales and marketing teams, vendor relation oversight, and regulatory readiness including NCAQ and URAC.

Most recently Justin held the position of EVP being the subject matter expert on employee benefits and Medicare. Justin brings prior knowledge of health plan systems, hospital expenses, provider



networks, and a network of hospital chains. Additionally, his experience with clean claim processing will bring value collaborating with Brokers and TPAs.

Justin's extensive insurance background will bring years of industry knowledge to 6 Degrees Health to understand the problems clients are facing and offer cost containment solutions. Justin is based in Texas and holds a degree from Sam Houston State University.

Justin can be reached at justin.jobe@6degreeshealth.com

#### About 6 Degrees Health

6 Degrees Health is built to bring equity and fairness back into the healthcare reimbursement equation. Industry-leading MediVI technology supports our cost containment solutions with objective, transparent, and defensible data. 6 Degrees Health's solutions include everything from provider market analyses, reasonable value claim reports, ad hoc claims negotiations, evergreening provider contracts, and referenced- based pricing. Our veteran cost containment team partners with health plans and their channel partners to deliver unparalleled cost containment results. Visit <a href="https://www.6degreeshealth.com">www.6degreeshealth.com</a>

#### SILVER MEMBERS

# NOVA HEALTHCARE ADMINISTRATORS RANKED THIRD AMONG 2022 BEST COMPANIES TO WORK FOR IN NEW YORK

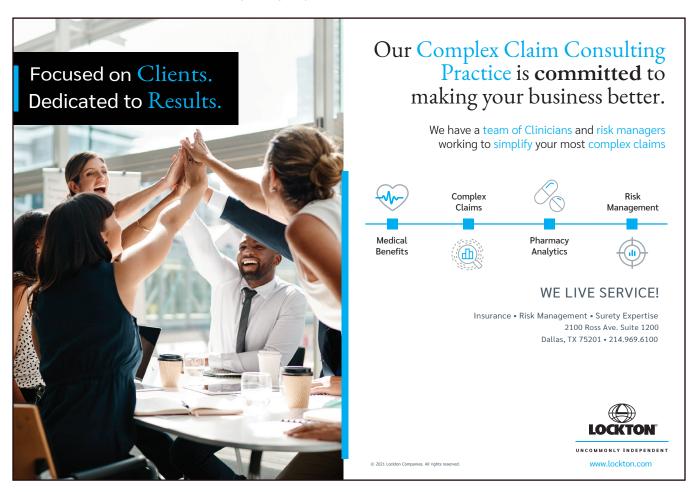
Buffalo, NY – Nova Healthcare Administrators was recently named as one of the 2022 Best Companies to Work for in New York. Recognized for the fifth year in a row, Nova ranked third out of 23 finalists in the medium size company category.

This statewide survey and awards program is designed to identify and honor the best places of employment in New York, benefiting the state's economy, its workforce and businesses. The 2022 Best Companies to Work for in New York list is made up of 75 companies across small, medium and large categories.

"I am elated that Nova was named to the Best Companies list for the fifth year in a row," said Nova's President James Walleshauser. "Engagement and culture are at the forefront of everything that Nova does. With over two years of working in a near-fully-remote environment, we have proven that our culture and core values extend beyond a physical building. We are committed to keeping our associates happy, healthy and engaged because we believe that people who love the work they do, do work that people love."

Whether meeting a client deadline or taking a breather for a biweekly mindfulness session, Nova associates work hard and have fun. A variety of associate-led groups, including a Diversity Council, Renovations wellness committee and Nova in the Neighborhood volunteer committee offer the opportunity to connect with one another, grow and make an impact on the company and community.

The annual Best Companies awards program is presented by the New York State Society for Human Resource Management (NYS-SHRM), Best Companies Group and BridgeTower Media/ Rochester Business Journal. Companies from across the state entered the two-part survey process to determine the Best Companies to Work for in New York.



# We are Mold-Breakers, Risk-Takers and Industry-Shakers

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The first part consisted of evaluating each nominated company's workplace policies, practices, philosophy, systems and demographics.

The second part consisted of an employee survey to measure the employee experience.

The combined scores determined the top companies and the final rankings.

For more information on the Best Companies to Work for in New York program, visit <a href="www.BestCompaniesNY.com">www.BestCompaniesNY.com</a>.

#### **ABOUT NOVA**

Founded in 1982 and headquartered in Buffalo, NY,
Nova is one of the largest third-party administrators of
self-funded employee benefit programs in the nation,
providing the health care solutions our clients need in
the way they need them. And we go far beyond the
basics. We are creative problem solvers who build custom
solutions. Nova provides a unique, comprehensive array
of services, including medical, dental, vision, COBRA,
reimbursement account administration, and privatelabeled solutions. Nova also offers award-winning,
in-house, integrated medical management programs. We
are the stewards of our clients' benefit plans, offering
best-in-class partnerships, customized solutions, and
personalized service.

To learn more, visit

www.novahealthcare.com.

## ROBERT HOUTON JOINS H.H.C. GROUP AS BUSINESS DEVELOPMENT ACCOUNT MANAGER

H.H.C. Group is proud to announce the addition of Robert (Rob) Houton as Business Development Account Manager. Rob spent the last 25 years in government relations working on behalf of Fortune 100 companies, healthcare coalitions and educational institutions. He is also the Founder TEAM Vaccinate, a non-profit leading outreach, education, and advocacy efforts with underserviced communities in support of Covid-19 vaccinations.



"Rob brings a combination of proven sales acumen and client service expertise", said Dr. Bruce Roffé, H.H.C. Group's President and CEO.

"His experience advocating with Congress and Federal Agencies on behalf of a broad range of clients will enable him to successfully represent HHC Group in the self-funded healthcare arena."

#### **NEWS**

#### **ABOUT H.H.C. GROUP**

H.H.C. Group is a leading national health insurance consulting company providing a wide range of cost containment solutions for Insurers, Third Party Administrators, Self-Insured Employee Health Plans, Taft-Hartley Plans, Health Maintenance Organizations (HMOs), ERISA and Government Health Plans. H.H.C. Group utilizes a combination of highly skilled professionals and advanced information technology tools to consistently deliver targeted solutions, significant savings and exceptional client service.

H.H.C. Group's services include Claim Negotiation, Claim Repricing, Medicare Based Pricing, DRG Validation, Medical Bill Review (Audit), Claims Editing, Medical Peer Reviews/Independent Reviews, Independent Medical Examinations (IME), Case Management Utilization Review, Data Mining, Disease Management and Pharmacy Consulting.

For additional information about H.H.C. Group and our services, visit <a href="https://www.hhcgroup.com">www.hhcgroup.com</a> or contact Bob Serber at <a href="mailto:rserber@hhcgroup.com">rserber@hhcgroup.com</a> or 301-963-0762 ext. 163.

## CAPTERRA RISK SOLUTIONS HIRES JEFF ELLINGTON AS SENIOR VICE PRESIDENT

Alternative risk insurance consultant and captive manager Capterra Risk Solutions has appointed Jeff Ellington as senior vice president. He will be responsible for overseeing the captive formation process, including risk assessments, feasibility studies, organizational structure and design, and policy production.

Ellington joins the Pennsylvania headquartered firm after a decade with North Carolina's Atlas Insurance. There, he was vice president for marketing and business development and concentrated on group captives, workers compensation programs, medical stop loss programs, associations, and agency captives.

Ellington has over three decades of experience, working across the commercial insurance in sales, marketing, underwriting, and management. He began his insurance career in commercial insurance sales with Liberty Mutual insurance company and subsequently served on insurance company Crum & Forster's national council of agents.





As well as overseeing captive formation, Ellington will also coordinate captive renewals and claims handling and processing in his new role. According to the firm, he will work closely with account managers on captive operational issues, including procedures, best practices, and quality reviews. He also manages the business development team and is responsible for generating new captive business.

# JEFF MEYER NAMED MEDICAL STOP LOSS NATIONAL SALES LEADER FOR NATIONWIDE

Columbus, Ohio – Nationwide is thrilled to announce that Jeff Meyer has joined Nationwide Specialty Insurance as the Medical Stop Loss National Sales Leader.

Jeff is widely regarded as a subject matter expert in the self-insurance industry, representing his former employers at numerous industry conferences and virtual events, including the Society of Professional Benefit Administrators (SPBA), International Foundation of Employee Benefit Plans (IFEBP), Self-Insurance Institute of America (SIIA) and many others.

"Jeff is a highly experienced group employee benefits professional with an impressive record of success in sales leadership roles throughout his 30+ year career," said Charles Hylton,

Medical Stop Loss Program Director at Nationwide.

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"I am excited to have someone with Jeff's considerable talent. relationships and industry knowledge join the team. His proven record of establishing strong regional and national producer relationships, as well as partnering with other internal product divisions to develop effective crosssell strategies will be immensely valuable as we look to expand our brand recognition and national footprint in the stop loss market."

Prior to joining Nationwide, Jeff was National Sales Vice President (Chicago) and ultimately Head of Sales, National Vice President (New York) for stop loss/organ transplant and captive businesses for AIG's Benefit Solutions business. Jeff most recently led Berkshire Hathaway Specialty Insurance's entry into the segment in 2016, where he was National Vice President of Sales of BHSI's Stop Loss Division. Jeff can now be reached at <a href="Meyej19@nationwide.com">Meyej19@nationwide.com</a>.

#### **ABOUT NATIONWIDE**

Nationwide, a Fortune 100 company based in Columbus, Ohio, is one of the largest and strongest diversified insurance and financial services organizations in the United States. Nationwide is rated A+ by both A.M. Best and Standard & Poor's. An industry leader in driving customer-focused innovation, Nationwide provides a full range of insurance and financial services products including auto, business, homeowners, farm and life insurance; public and private sector retirement plans, annuities, mutual funds and ETFs; excess & surplus, specialty and surety; pet, motorcycle and boat insurance. Visit www.nationwide.com. Follow us on Facebook and Twitter.

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We continually search for fresh approaches, respond proactively to market changes, and bring additional flexibility to our products. Our clients have benefited from our expertise for over 45 years. **Simple. Secure. Smart. Because Service Matters**<sup>TM</sup> **(S3)** is our latest initiative and the foundation of our new service model for TPAs. This partnership allows us to collect first-dollar medical and Rx claims data on all claimants from participating TPA partners. The goal of S3 is to help reduce the friction in stop loss interactions between Tokio Marine HCC - Stop Loss Group, TPAs, and the producers who rely on quick and efficient processes for their clients. Our purpose is to be prepared for what tomorrow brings, contact us for all your medical stop loss, captive, Taft-Hartley and organ transplant needs.

Visit us online at tmhcc.com/life

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# SIIA NEW MEMBERS **JUNE 2022**

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Practice Leader

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Lisa Cady Comptroller

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David McNeal

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Brian Brown

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**Dustin Carlson** 

President

SRA 831(b) Admin

Meridian, ID

Mary Margaret Irish

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The Benefit Group

Omaha, NE

Shannon Ganzer

Marketing & Sales Coordinator

Walmart Health Virtual Care

Phoenix, AZ

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Founder/CEO

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Texarkana, TX

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