



NEWS FROM SIIA MEMBERS

2022 JULY MEMBER NEWS

SIIA Diamond, Gold, and Silver member companies are leaders in the self-insurance/captive insurance marketplace. Provided below are news highlights from these upgraded members. News items should be submitted to membernews@siaa.org.

All submissions are subject to editing for brevity. Information about upgraded memberships can be accessed online at www.siaa.org.

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy and jivy@siaa.org.

DIAMOND MEMBERS

VÄLENZ® HIRES JOHN PAOLACCI AS CHIEF CLAIMS OFFICER

PHOENIX, AZ – Vālenz® is pleased to announce John Paolacci, MBA, has joined the company as Chief Claims Officer.

With more than 20 years' experience in managed care and claims, Paolacci has served in leadership roles in client services, operations, strategic planning, managed care product design, pricing, strategic partner contracting, business development strategy and M&A integrations.

At Valenz, he will lead the Validation, Integrity and Accuracy (VIA) of claims and payments, implementing tech-enabled solutions that support a robust claim infrastructure for accelerated and streamlined claim operations.

As Chief Claims Officer, Paolacci will partner with Amy Gasbarro, Chief Operations Officer, who ensures early engagement and continuous clinical, member and provider advocacy across the entire healthcare ecosystem.

Together, Gasbarro and Paolacci will facilitate a seamless entry for self-insured employers and members into the Valenz Healthcare Ecosystem Optimization Platform, a fully integrated suite of solutions that drives value and assures alignment of the member, payer and provider across the Claim Cost ArcSM.

“John is widely recognized as a results-driven, solutions-oriented leader with deep expertise in claim management and cost containment,” said Rob Gelb, Chief Executive Officer of Valenz. “His superior capabilities position us well to continue building a strong foundation in claim operations as our member base grows, and his philosophy of servant leadership aligns perfectly with the collaborative Valenz culture. We are thrilled he is joining the team.”



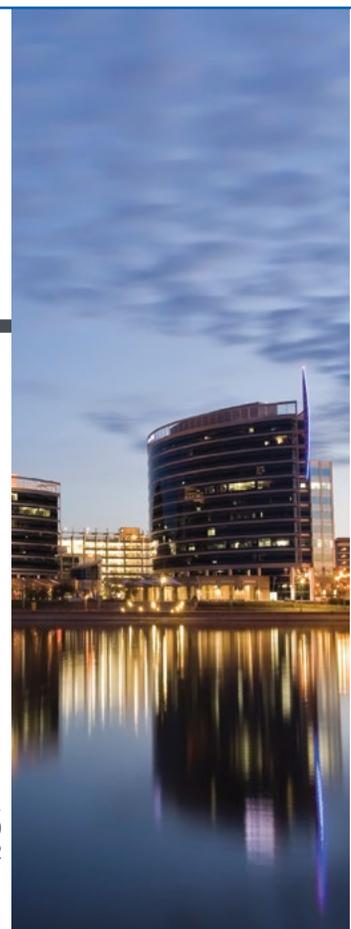
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Most recently, Paolacci was Senior Vice President, Managed Care for Sedgwick, with responsibility for standalone managed care cost containment divisions including medical bill review, provider networks and client services. He also has held senior leadership positions with York Risk, Avizent Risk, and the Frank Gates Service Company. Paolacci earned his master's degree in Business Administration at Franklin University in Columbus, Ohio. He lives in Granville, Ohio.

"I'm honored to have the opportunity to be part of such an energetic, collaborative company that is driving true innovation in the market," Paolacci said. "As we anticipate the needs of our self-funded customers and continue building the next generation claim organization to serve an ever-evolving healthcare industry, I look forward to advancing the business operations and Valenz vision for smarter, better, faster healthcare."

About Valenz

Valenz® simplifies the complexities of self-insurance for employers through a steadfast commitment to data transparency and decision enablement. To balance the relationship between healthcare quality, advocacy and cost, the Valenz approach aligns the member, provider and payer. We deliver this synergy through a strong foundation with deep roots in clinical and member advocacy, alongside decades-long expertise in claim reimbursement and payment validity, integrity and accuracy. By establishing "true transparency" and offering data-driven solutions

that improve cost, quality and outcomes for you and your members, Valenz engages early and often for smarter, better, faster healthcare. Valenz is backed by Great Point Partners. Visit valenzhealth.com.

JAMES DONNELLY JOINS LOCKTON RE'S ACCIDENT, HEALTH & LIFE SEGMENT AS CLIENT BASE EXPANDS

Lockton Re is pleased to announce that James Donnelly has joined as a Senior Broker in its' Accident, Health & Life Segment.

Rob Kreager, Accident, Health & Life Leader, Lockton Re, said, "I am thrilled to have James join Lockton Re's Accident Health and Life team.

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He brings tremendous energy as well as unique product expertise within the medical reinsurance space. I look forward to having James be a cornerstone of our team's rapid success in one of the fastest growing industry segments."

James has relevant experience in both broking and underwriting, giving him a fully rounded perspective on the needs of clients and market dynamics. He was most recently part of the Life, Accident & Health team at Guy Carpenter and has also spent time at Aon as an Associate Director.

Previous to that he spent time at Euler Hermes and IHC Risk Solutions in underwriter roles. James will be based in New York working across the whole of North America as well working with global clients and opportunities.

Nick Durant, North America CEO, Lockton Re concludes, "Rob has made great inroads into this market since we launched this segment at the start of the year and James will be a great addition to this growing capability. As we continue to grow in North America, the caliber and energy of our collaborative team gives me real pride and I know is delivering great service and expertise to our client base. James is another outstanding hire who shares the drive and determination that is making Lockton Re stand out from the competition. I look forward to working with him and welcoming him to the business."



GOLD MEMBERS

TRUESCRIPTS MANAGEMENT SERVICES ANNOUNCES JENNIFER BRITTENHAM AS MANAGER OF STRATEGIC PARTNERSHIPS

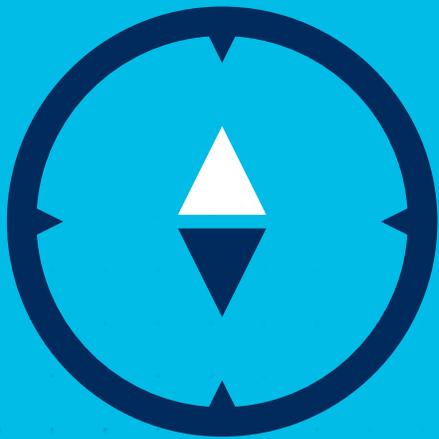
TrueScripts Management Services is proud to announce and welcome Jennifer (Jen) Brittenham, CEBS as the company's Manager of Strategic Partnerships.

This new role for the company arises from the group's mission to build lasting relationships. "Adding to our team someone who could dedicate themselves to serving the partners we strategize with to deliver prescription benefit solutions just made sense," said Vice President of Sales and Marketing, Dave Parker. "And with Jen's strong industry background, she was an excellent fit for the role."

Jen Brittenham comes to TrueScripts with a rich history in the employee benefits space, having held roles on many sides of the business throughout her career. Her work has included roles in human resources, underwriting consulting, sales, and client management as an individual contributor and a leader.

Most recently, Jen served as Regional President for Meritain Health's Captive & Alternate Distribution division. In this position, she worked with various partners to drive business and improve client retention.

Before joining Meritain, Jen held several sales leadership roles, including Vice President of Sales, Marketing, & Account



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Management with SimplyWell and Vice President of Large Group Sales & Sales Support with BlueCross BlueShield of Nebraska. Jen holds bachelor's and master's degrees from the University of Nebraska-Lincoln. She also holds the Certified Employee Benefit Specialist (CEBS) designation obtained through the Wharton School of the University of Pennsylvania.

Outside of her professional career, Jen enjoys traveling, spending time with friends and family, and considers herself a science nerd. She is passionate about health and functional nutrition and is always experimenting with new protocols and ideas.

Jen's inquisitiveness and desire to develop by virtue of the relationships she builds will make her both a successful agent in this role and an excellent addition to the TrueScripts team.

TRUESCRIPTS MANAGEMENT SERVICES ANNOUNCES STACEY BANE AS NATIONAL DIRECTOR OF BUSINESS DEVELOPMENT & INNOVATION

TrueScripts Management Services is pleased to announce and welcome Stacey Bane, PharmD, as National Director of Business Development.

As a Doctor of Pharmacy with broad expertise in leading high-performing teams, organizing advanced sales and marketing initiatives, and delivering transformational growth, Stacey will serve to support and build TrueScripts' innovation efforts and broker relationships across the US.

"Our mission is to build lasting relationships by providing prescription benefit management expertise. And having the opportunity to bring on a pharmacy expert such as Stacey will prove invaluable to this mission," said TrueScripts VP of Sales and Marketing, Dave Parker. He continues, "Stacey's combined skillset of clinical and technical proficiencies bring a special X factor to our Business Development team."

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Stacey joins TrueScripts from a nearly 12-year career with Genoa Healthcare, where she most recently pioneered a new business line, bringing customized pharmacy services to residential assisted living communities.

In this role, she hired and trained 10 Business Development Directors and signed 100+ agreements with assisted living communities. Under her direction, the team ranked #1 nationwide for the highest employee engagement survey scores in the Sales & Growth category.

Additionally, Stacey's professional achievements have awarded her recognition in other spaces, including 2018 Presidents Club winner - Top 5% Performing Pharmacy Site Managers, and 2019 - 2020 Presidents Club - Top Sales Director.

Stacey notes that "According to Myers-Briggs, I am an ESTJ, and as an "Executive," I am known for leading the way, especially during difficult times. My respect for tradition and order motivates me to work harder to bring families and communities closer together. I am very passionate about innovation, trust, customer satisfaction, and client success."

TrueScripts looks forward to a bright and prosperous future with Stacey.

About TrueScripts Management Services

TrueScripts Management Services is a pharmacist-founded, fully transparent PBM that has been revolutionizing the pharmacy benefit management industry since 2014. Our mission is to build lasting relationships by providing prescription benefit management expertise at a personal and customized level to ensure optimum value at the lowest possible cost. The people we serve can rest assured in our commitment to lowering prescription drug spend, achieving clinically effective solutions, and always delivering Amazing Care.

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HEALTHCARE MANAGEMENT ADMINISTRATORS (HMA) UNVEILS NEW PRODUCT, MENTAL AND BEHAVIORAL HEALTH

Bellevue-based HMA, a pioneer and leader in self-funded health plan benefit design and administration for hundreds of employers across the Pacific Northwest and members in all 50 states, announced the upcoming January 2023 launch of its new virtual behavioral health product.

HMA's new product solves the complex challenges of mental and behavioral healthcare access, quality, and affordability for employers that value whole-person (mind & body) health.

HHMA acknowledges the vital role of the mind in whole-person health and HMA is committed to empowering members to feel well. HMA took swift action early in the COVID-19 pandemic to enhance access to mental health triage services for members in crisis and to connect members in need with in-network and community-based mental health resources.

We have now made this part of our Support Resources Program available to all members. In 2021, across HMA's book of business, 1 in 5 members received mental health treatment and 1 in 50 members experienced a substance use disorder. These numbers from our member population mirror national statistics, yet behind every number is a real person who is struggling and needs more help.

About HMA

Founded in 1986, HMA, understands the issues and challenges faced by Pacific Northwest companies because we live here too. We're also connected to the best provider network in the Pacific Northwest, an advantage that makes for coverage and care your employees can count on. Visit www.accesshma.com.

SILVER MEMBERS

CAPTIVE RESOURCES ADDS MOLLY HENTGES AS BUSINESS DEVELOPMENT EXECUTIVE

Captive Resources has appointed Molly Hentges as assistant vice president and business development executive for medical stop-loss group captives.

As a consultant to member-owned group captive insurance companies, Captive Resources provides support across implementation and operation, including safety and claims advocacy, operational oversight, risk management and investment services.



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The Self-Insurer has been delivering information to top-level executives in the self-insurance industry since 1984.

Articles or guideline inquiries can be submitted to Editor Gretchen Grote at ggrote@sipconline.net

The Self-Insurer also has advertising opportunities available. Please contact Shane Byars at sbyars@sipconline.net for advertising information.

Hentges previously served as account executive in the carrier practice at Gallagher Bassett, where she was responsible for new business development for carriers, captives, programs and alternative market claim sourcing solutions.

In this role, Hentges also oversaw the financial aspects of property and casualty programs throughout the sale and implementation processes, including proposal, pricing and contract.

Before this, Hentges was a sales intern at Gallagher Bassett.

Commenting on her new role via LinkedIn, Hentges says: “I am excited to announce that I have started a new position as an assistant vice president, business development executive for medical stop-loss group captives at Captive Resources. This is a great opportunity to expand my skill set and advance my career. I am thrilled to embark on this journey!” ■



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JULY 2022

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