

SIIA Endeavors

Self-Insurance Institute of America's (SIIA) upcoming National Conference & Expo is scheduled for October 8th-10th at the JW Marriott Desert Ridge Resort in Phoenix, AZ. This is the world's largest event focused exclusively on the self-insurance/alternative risk transfer marketplace and typically attracts more than 1,700 attendees from around the United States, and from a growing number of countries around the world.

The National Conference & Expo will feature more than 40 educational sessions focusing on self-insured group health plans, captive insurance, self-insured workers' compensation programs and international self-insurance/ART trends.

Captive Insurance sessions include:

Introduction to Captive Insurance for Mid-Market Employers with Robert J. Walling III, Principal and Consulting Actuary, Pinnacle Actuarial Resources, Inc. moderating and Adam Forstot, Vice President, USA Risk Group presenting

Creative Captives for Mid-Market Employers – Five Stories to Tell with John Capasso, President & CEO, Captive Planning Associates, LLC, moderating the panel participants Debbie Gaglioti, Senior Vice President & COO, Captive Planning Associates, LLC and David Neufeld, JD, LL.M, Principal, Law Office of David Neufeld

Stop-Loss Captive Programs – Opportunities for Self-Insurance Industry Service Providers with Jeff Fitzgerald, Vice President - Employee Benefits, Innovative Captive Strategies moderating panel participants Stephanie Mills, Vice President, Sales, American Health Holding Inc., Dean Thompson, Vice President Marketing and Sales, HCMS Group and Austin Wilcox, Vice President Business & Product Development, ACAP Health

Advanced Health Plan Cost Management Strategies for Stop-Loss Captive Programs with Donald Lee, Director, Underwriting, Strategy & Partnerships, IMA, Inc. moderating panel participants Scott Byrne, Vice President, Captive Business Development, Berkley Accident & Health, LLC, Justin Moser, Director of Stop Loss Operations, Employee Benefit Management Services, Inc. and Phillip C. Giles, CEBS, Vice President - Sales & Marketing, Accident & Health, QBE North America

Property & Casualty Group Captive Market Trends with Sandra L. Fenters, Managing Director – Principal Captterra Risk Solutions, LLC moderating and panel participants Carol Frey, Vice President, Great American Insurance Group, J. Brady Young, President & CEO, Strategic Risk Solutions, Inc. and John Shea, Executive Vice President/Chief Underwriting Officer, Tangram Insurance Services



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When Your Stop-Loss Captive Program Grows Up with Manjusha Sheobaran, Sales Director, Greymatter Risk Management, LLC moderating panel participants Andrew Kuykendall, Alternative Funding Specialist, Woodruff-Sawyer & Company, Tracey G. May, MHSAs, Area Vice President, Gallagher Benefit Services, Arthur J. Gallagher & Co. and Donald McCully, President, Medical Captive Underwriters

A Two Part Captive Regulator Panel Discussion, featuring W. Jay Branum, Director of Captives, South Carolina Department of Insurance, Michael A. Corbett, Director, Captive Insurance Section, Tennessee Department of Commerce & Insurance, Steve W. Kinion, Director of Bureau of Captive and Financial Insurance Products, Delaware Insurance Department, Steve Matthews, Captive Insurance Coordinator, Office of the Montana Commissioner of Securities & Insurance, David F. Provost, CFE, Deputy Commissioner, Vermont's Captive Insurance Division, Ruben Gely Rodriguez, Director for Captives, Puerto Rico, Travis Wegkamp, Director, Captive Insurance, Utah Insurance Department and Debra Walker, Deputy Commissioner, Captive Insurance Companies Division, North Carolina Department of Insurance

Health Care sessions include:

Introduction to Self-Insured Group Health Plans with Kari Niblack, Executive Vice President, Client Engagement, Apex Benefits

Genetic Information and Self-Insured Group Health Plans – How to Leverage Personalized Genetic Intel in the Age of GINA with Brody Holohan, PhD, CEO, Genetract

Level Funded Plans – Good or Bad for the Self-Insurance Industry? with Larry Thompson, Regional President, POMCO Group moderating panelists Todd Archer, Vice President, Boon-Chapman Benefit Administrators, Inc., Rob Melillo, Second Vice President – Head of Stop-Loss, Guardian Life Insurance Company of America, Michael Meloch, President, TPAC Underwriters, Inc. and Ashley Gillihan, Esq., Attorney, Alston & Bird LLP



When it comes to reducing healthcare cost and plan management, you may need some help.

**Is what you are doing effective?
What are you doing that's different?
Are your employees engaged and willing to help?
Are your employees "educated consumers"
Are your employees and management satisfied?**

The thinking that got us to this point is not the thinking that will lead us out.

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Strengthening Your PBM Partnerships

with Doug Forrester, CEO, Integrity Health, John Marshall, Principal, Windsor Strategy Partners, Inc. and Steve Berna, Pharmacy Actuary, Remedy Analytics

Cyber Risk, Security and Compliance for Self-Insured Group Health Plans

with Noah Dermer, Security Officer, InstaMed and Andrew Hicks, Managing Principal, Coalfire Health Care Data Analytics 2.0 with Glenn McLellan, President, McLellan Consulting Services, LLC

Wall Street's Perspective on the TPA Industry

with Vincent Esposito, Chief Operating Officer, Endeavor Plus, Inc.

ACA Regulatory Compliance Update – Now What Do We Do?

with Ashley Gillihan, Esq., Attorney, Alston & Bird LLP

Dialing it In – How Telemedicine is Connecting With Self-Insured Health Plans

with Brian Connelly, Director of Product Development, Gilsbar, LLC and Steve Suter, President & CEO, Healthcare Management Administrators, Inc.

Corporate Financial Transactions For Insurance Entities Operating Self-

Insurance Marketplace with Richard Fleder, President & CEO, ELMC Holdings, LLC moderating panelists Phil Gardham, President, Companion Life Insurance Company, Anthony Plampton, Managing Director, Re-Solutions, Tom Arcieri, Director, Sica/Fletcher and Eric Rahe, Managing Director, J.C. Flowers & Co., LLC

Leveraging Health Care Consumerism for More Effective Self-Insured Health Plans

with Mark Gaunya, CEO, Captivated Health

Lowering Health Plan Costs by Identifying Behavioral Health Opportunities

with Dani Kimlinger, Chief Executive Officer, Mines & Associates moderating panelists Ernie Clevenger, President, CareHere LLC, Scott Haas, Senior Vice President, Wells Fargo Insurance Services USA, Inc. and Robert Mines, Chairman & Psychologist, MINES and Associates

Building and Maintaining a Successful MEWA

with William Megna, Principal Attorney, Megna Law Firm, David Wilson, President, Windsor Strategy Partners, Inc. and John J. McSorley, President & CEO, RiskEval Resources LLC

Referenced Based Pricing Reflections

with Jason Davis, Business & Product Development Consultant, The Phia Group moderating speakers Brian Wroblewski, EVP Sales & Marketing, Clear Health Strategies and Rob Jackson, EVP, Cost Management Solutions, Zelis Healthcare

Through the Looking-Glass – a Non-Vendor Take on Referenced Based Pricing

with Jason Davis, Business & Product Development Consultant, The Phia Group moderating panelists Tim Culliton, CFO, Pacific Steel & Recycling, Stacey Lamy, Human Resources Director, Pacific Steel & Recycling, Holli Titus, CEO, Employee Benefit Logistics and Cori Cook, Founder, CMC Consulting, LLC

Focusing Payment Integrity Controls on Waste and Abuse

with Michael Taylor, M.D., President, Medical Audit & Review Solutions and Christopher Dorn, Vice President, Payment Integrity, MultiPlan, Inc.

Workers' Compensation sessions include:**Marijuana Implications to the Workforce, the Workplace, and to Work Comp**

with Mark Pew, Senior Vice President, PRIUM and Mark Walls, Vice President Communications & Strategic Analysis, Safety National

Mental Health and Wellbeing – Total Employee Wellness

with Kevin Lombardo, CEO, DORN Companies and Mark Pew, Senior Vice President, PRIUM

Urine Drug Testing: Adding Value to a Medical Management Program

with Maria Chianta, Director, Clinical Affairs, Managed Markets, Millennium Health and Tron Emptage, Chief Clinical Officer-WC Division, Optum

Intersection of ADAAA, FMLA & Workers' Compensation

with Mark Walls, Vice President Communication & Strategic Analysis, Safety National, Bryon Bass, Sr. VP, Disability and Absence Practice & Compliance, Sedgwick Claims Management Services, Inc. and Adrienne Paler, Director, Integrated Disability and Absence Management, Sutter Health

OSHA Under the Trump Administration

with Amanda Czepiel, J.D., Senior Managing Editor, Business and Legal Resources and Don Enke, ARM, Assistant Vice President Risk Control Services, Safety National

Medical Services On Demand: A Look at New Delivery Models with Daniel Sanchez, VP, Operations, Onsite Physio, Dr. Teresa Bartlett, Senior Vice President, Medical Quality, Sedgwick Claims Management Services, Inc. and Michael Coupland, CEO, Network Medical Director, Integrated Medical Case Solutions

International Sessions Include:

What Are The Hottest 'Value Added' Services and Applications That Help Enable Successful Self-Insurance Solutions in the International Arena

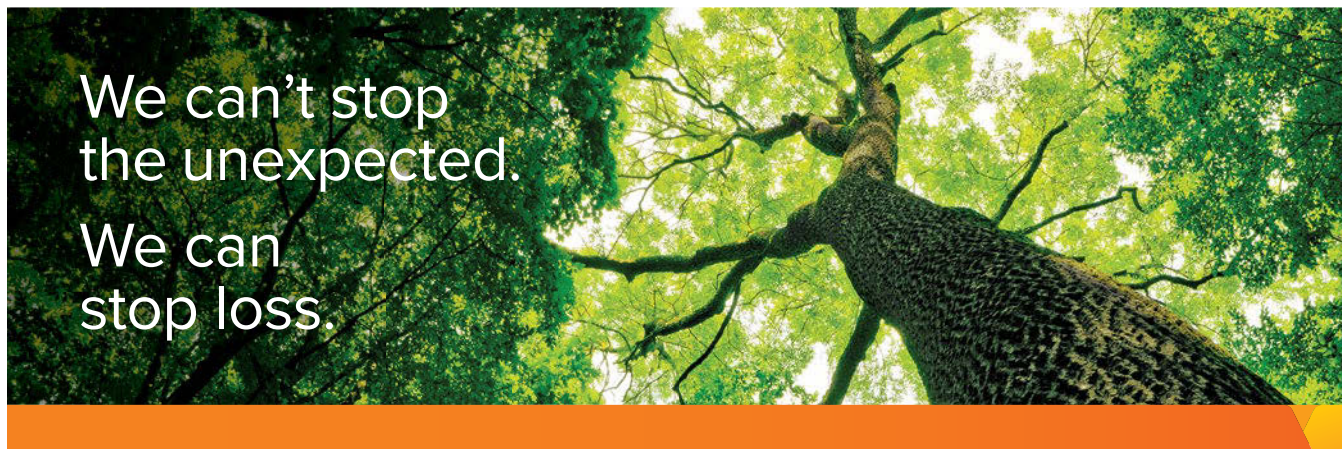
Greg Arms of WorldCare and MSH will moderate panelists Tom Shjerven, Chestnut Global Partners, Tina Karas, WorldCare International and Chris Burns, Vida Health

SIIA International Conferences Update with Bob Repke, Passport For Health, other speakers to be announced.

As a reminder, the always popular end of conference party will be held on the evening of October 10th, and will be a great way to cap off your conference experience and fit in one last round of networking, so you are encouraged to make your travel plans accordingly!

Many senior industry executives representing TPAs, employers, stop-loss carriers, captive managers, brokers and other key players in the self-insurance marketplace have already registered, making this a truly must-attend event.

Detailed conference information, including registration and sponsorship opportunity forms, can be accessed on-line at www.siiia.org/national, or by calling 800/851-7789. We look forward to seeing you in Phoenix in October! ■



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¹ Ranking of top stop loss providers in the United States based on yearly premium as of 03/16/2017 by MyHealthGuide Newsletter: News for the Self-Funded Community, and does not include managed health care providers.

Stop Loss Insurance is underwritten by ReliaStar Life Insurance Company (Home and Administration Office: Minneapolis, MN) and ReliaStar Life Insurance Company of New York (Home Office: Woodbury, NY; Administration Office: Minneapolis, MN). Within the State of New York, only ReliaStar Life Insurance Company of New York is admitted, and its products issued. Both are members of the Voya® family of companies. Voya Employee Benefits is a division of both companies. Product availability and specific provisions may vary by state.
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