

SIIA Endeavors

Transcontinental **SELF-INSURANCE SYMPOSIUM**

LLOYD'S OF LONDON



JUNE 4-6, 2018

London, England

SIIA will hold the Transcontinental Self-Insurance Symposium (TSIS) June 4-6th at Lloyd's of London

The political and business environments on both sides of the Atlantic have seen significant changes in the last few years and this period of ongoing change is expected to continue for some time. TSIS has been organized to help self-insurance industry executives from the U.S., U.K. and EU better understand key industry trends and the implications for business opportunities for all entities involved with alternative risk transfer arrangements.

Highlights of the program include:

American Politics and the Implications for the U.S. Self-Insurance/ Captive Insurance Marketplace

Michael W. Ferguson, President & CEO of SIIA will provide SIIA's perspective on the most current political developments and what they mean for the country's health care system generally, and for the self-insurance marketplace more specifically. Steve Kinion, Director of the Captive Bureau of the Delaware Department of Insurance will then add further insights and commentary on important implications and trends at the state level. This will be a great session to attend for UK and EU-based attendees who want to have a better understanding of what is happening "across the pond."

Delaware's Captive Bureau is business at the next level

In Delaware, the captive regulators are dedicated exclusively to our captive insurance clients' needs, and work under the direction of our Captive Bureau leadership, directed by Steve Kinion.

Meet Sam

Mr. Sam Marzar joined the Bureau of Captive and Financial Insurance Products in March 2014.

He currently serves as a Captive Analyst II.

Sam earned his Bachelor of Science degree (Accounting) from Belmont Abbey College and has also achieved a Master of Accounting and Financial Management (DeVry).

Prior to joining the Captive Bureau, he served as an accounting and finance professional with over nine years of experience in government, retail and private business companies.



Sam Marzar
Captive Analyst II



STEVE KINION, DIRECTOR
*Bureau of Captive &
Financial Products*
Department of Insurance

Our team has 15 analysts

- ◆ 12 hold **Associate in Captive Insurance (ACI)** designation.
- ◆ 12 hold the **Accredited Financial Examiner (AFE)** designation
- ◆ 9 hold the **Certified Financial Examiner (CFE)** designation
- ◆ 2 are **Certified Public Accountants (CPA)**



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Introduction & Update --The U.S. Self-Insurance Marketplace

with Lawrence Thompson, CEO of Inventavis. This session is designed especially for UK and EU-based attendees to provide a basic understanding the U.S. self-insurance/captive insurance marketplace, including the latest business trends and potential partnership opportunities for UK and EU-based companies.

European Insurance/Reinsurance Market Post BREXIT featuring Ben Speers, COO of Miller Insurance Services LLP and Kenneth Underhill, Director at Implement Compliance Solutions & Resources Ltd.

BREXIT is viewed by many as a game-changer for the UK and EU economies, but how will it affect the insurance/reinsurance marketplace...and ultimately companies looking for alternative risk transfer solutions from these markets? A panel of experts will discuss and debate BREXIT implications for those involved in the self-insurance marketplace on both sides on the Atlantic.

London Market and Employer Stop-Loss – Then, Now & the Future with Charlie Boyd, Senior Underwriter at Ark Syndicate Management Ltd., Stuart Liddell, Senior Vice President of Sirius America and J. Brady Young, President & CEO of Strategic Risk Solutions, Inc.

Lloyd's role as a risk transfer partner for the U.S. employer stop-loss market has changed significantly over the past decade and may evolve further in future years. This panel discussion will offer expert insights and commentary on the evolution of this transcontinental specialty insurance market.

Solvency II & the Impact on EU-Based Captive Insurance Companies Stuart King, President and CEO of Strategic Risk Solutions (SRS Europe) and Malcolm Cachia, ACII, General Manager of Ark Insurance Management PCC Limited will provide an update on how EU-based captives have been adapting to the Solvency II regulatory scheme.

Workers' Comp Reinsurance – The U.S. –Lloyd's Connection with Richard Bird, Chief Operating Officer of Midlands Management Corp., Charles C. Caldwell, Chief Executive Officer of Midlands Management Corp., William Green, Head of Specialist Lines Department at Faraday Underwriting Limited, Adrian Mortley, Divisional Director of Oxford Insurance Brokers, and Ryan Ward, Senior Class Underwriter at Chaucer Syndicates



Lloyd's has positioned itself as a key reinsurance market for U.S.-based workers' compensation risks. This session will provide the latest updates on these connected markets and trends to consider going forward.

Captive Insurance Trends & the Lloyd's Market with Les Boughner, Chairman of Advantage Insurance Management (USA) LLC

The growth in captive insurance companies continues to accelerate in the United States and the EU, with Lloyd's providing reinsurance for many captives. This session will discuss important captive insurance market trends and the connection to various Lloyd's syndicates.

Attendees will have many networking opportunities, and time has been built in the program schedule to accommodate private business meetings. Attendees will also have the chance to take a private tour of the Lloyd's offices – truly an opportunity not to be missed!

For more information and registration information, please visit www.siaa.org. ■



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